

State of the Economy  
--January 10, 2020--

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National Economic Education Delegation

ON THE TOP CAMERON ASHLEY KITCHEN & BATH 2020 DEALER SHOW MORE You THAN YOU EXPECT

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## National Economic Education Delegation

- **Vision**
  - One day, the public discussion of policy issues will be grounded in an accurate perception of the underlying economic principles and data.
- **Mission**
  - NEED unites the skills and knowledge of a vast network of professional economists to promote understanding of the economics of policy issues in the United States
- **NEED Presentations**
  - Are **nonpartisan** and intended to reflect the consensus of the economics profession

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# The State of the Economy

- For much of 2018, observers described US economy as a “*Goldilocks Economy*”
  - Real GDP growth near 3.0%
  - Low unemployment (3.6%) and job creation (roughly 200k jobs added per month)
  - Low inflation (around 2.0%)
- In 2019, the US economy showed some signs of slowing down. Reasons for the slower growth....
  - Tariffs, Trade Policy and International Trade
  - Coming off the “sugar-high” of the tax cut in 2017.
- What does the new year have in store?



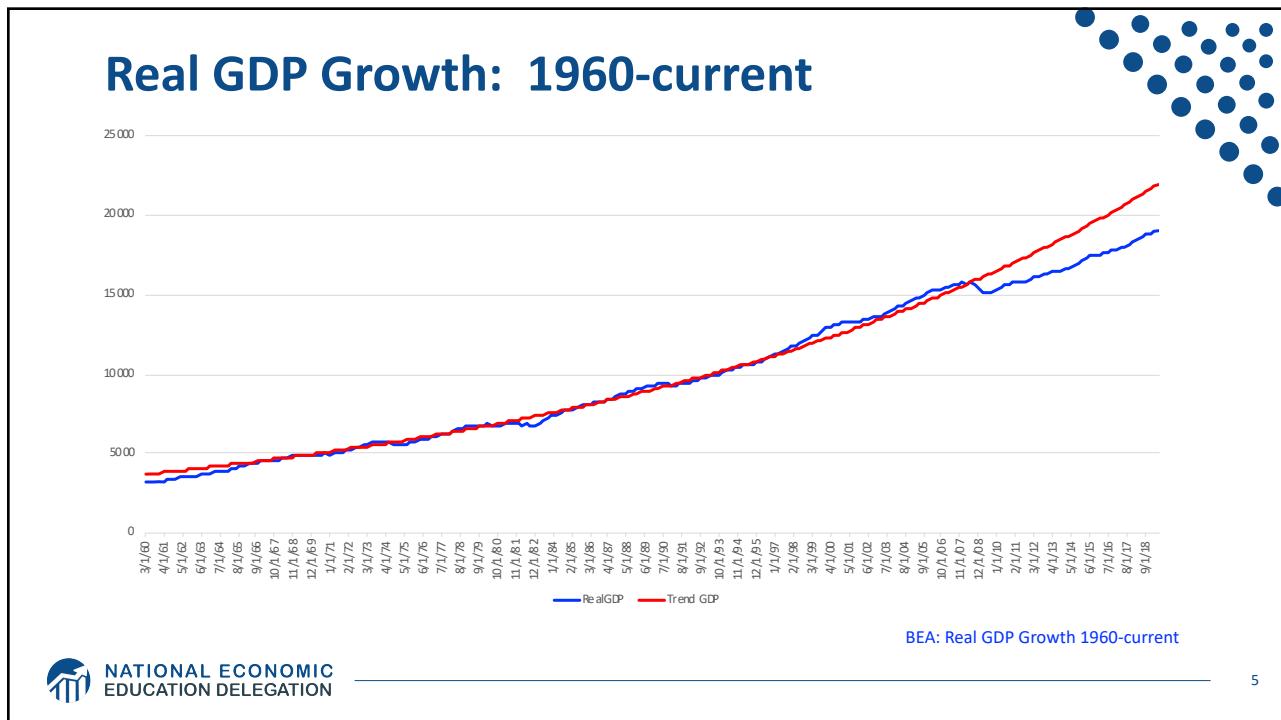
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# The State of the Economy

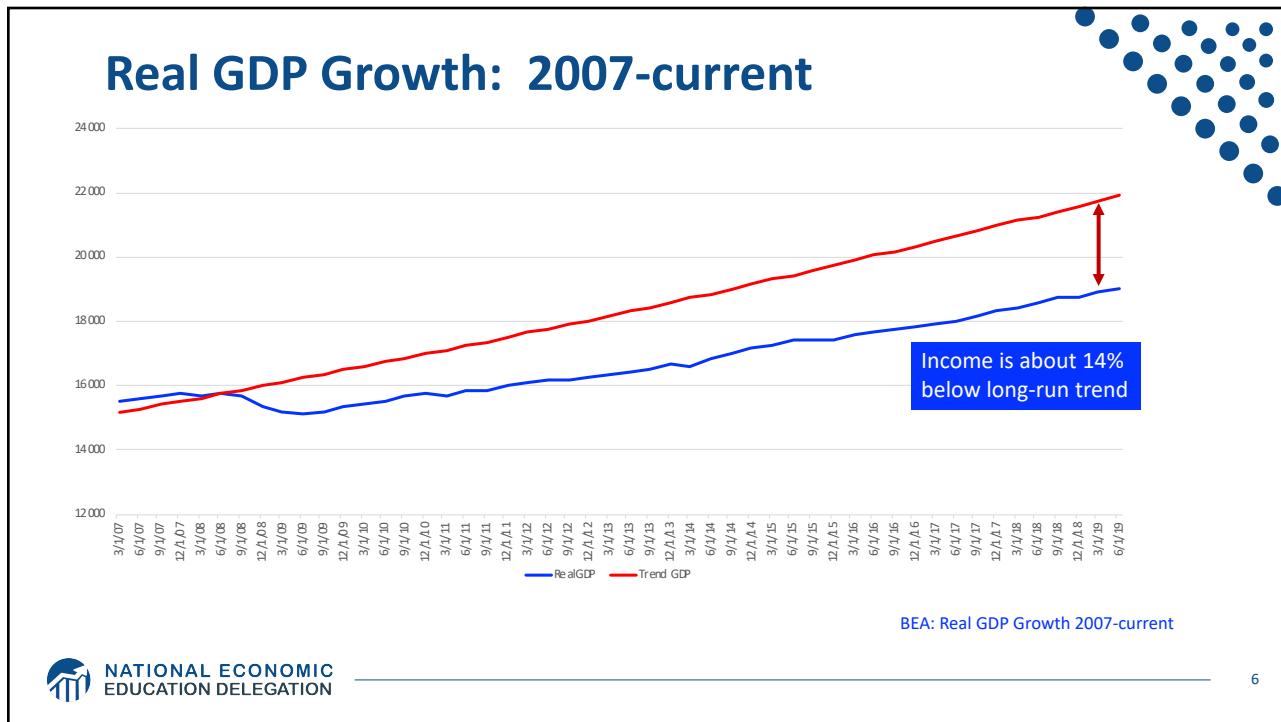
- What does the new year have in store?
  - Headwinds: Tariffs and trade tensions unresolved.
  - Headwinds: Slowing world production
  - Headwinds: Producer uncertainty
  - Tailwinds: Strong labor market
  - Tailwinds: Consumers
- A useful backdrop for all of this is to look in the rear view mirror to assess the progress coming out of the great recession.



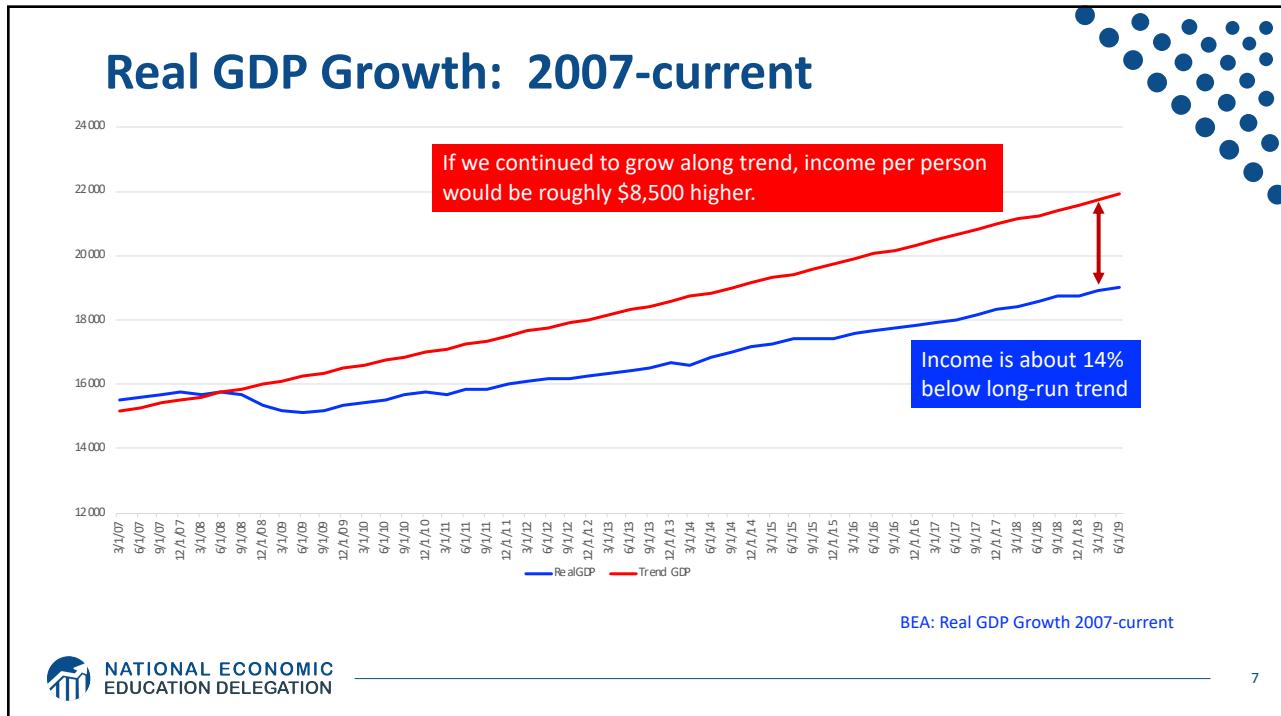
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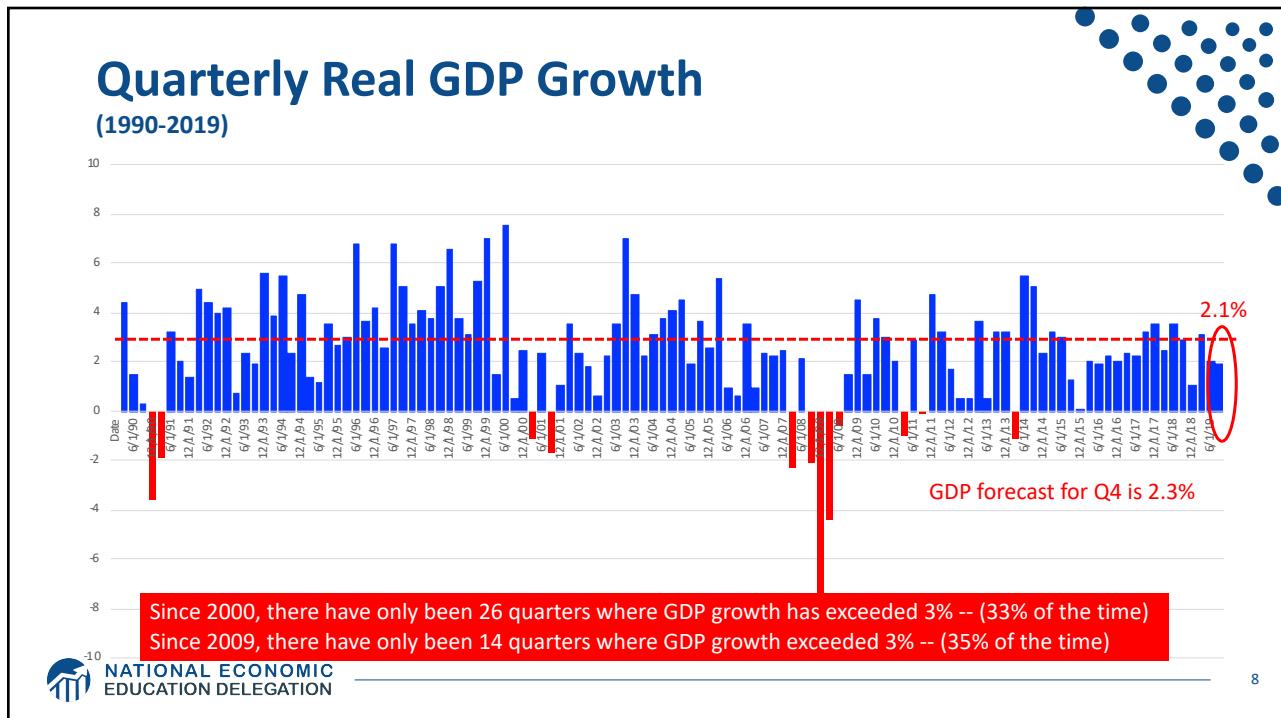
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## What Is “Accounting” for the Slower Growth?

- **Expenditures Relationship to GDP growth.**

- GDP is the sum of four categories of spending:
  - Consumption (**C**)
  - Investment (**I**)
  - Government spending (**G**)
  - Net Exports: Exports – Imports (**NX**)

- **Productivity and Inputs as Drivers for GDP Growth.**

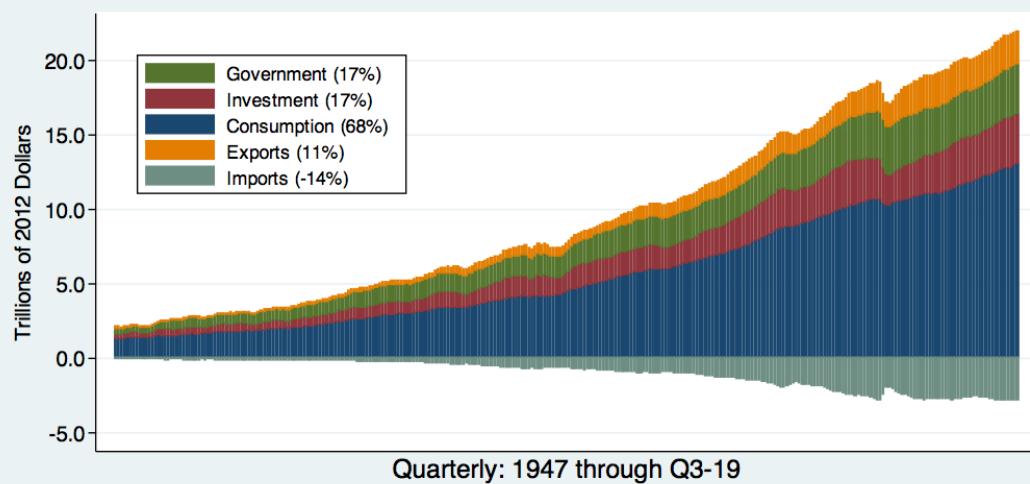
- Employment
- Productivity



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## Composition of Real GDP



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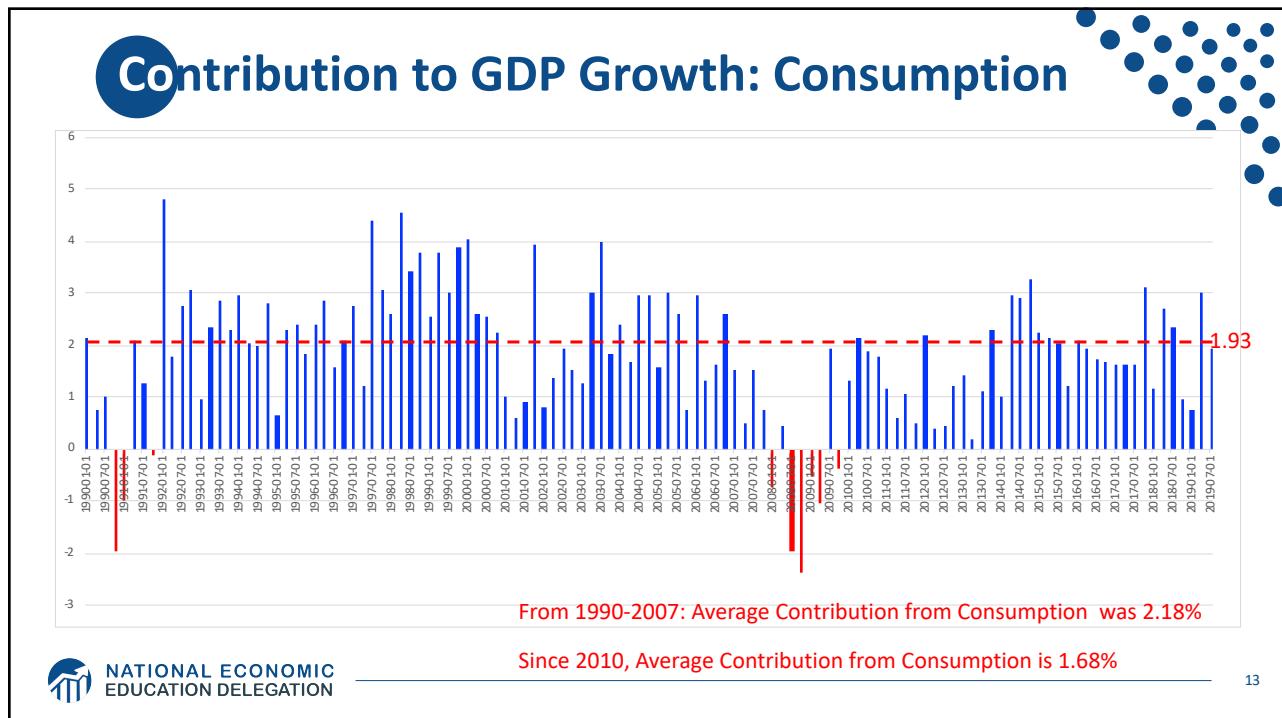
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## Composition of GDP

- Slow growth in any of these categories will slow overall GDP growth.
- How does each component account for changes in GDP growth pre- vs. post-recession?
- What explains current trends in each component?

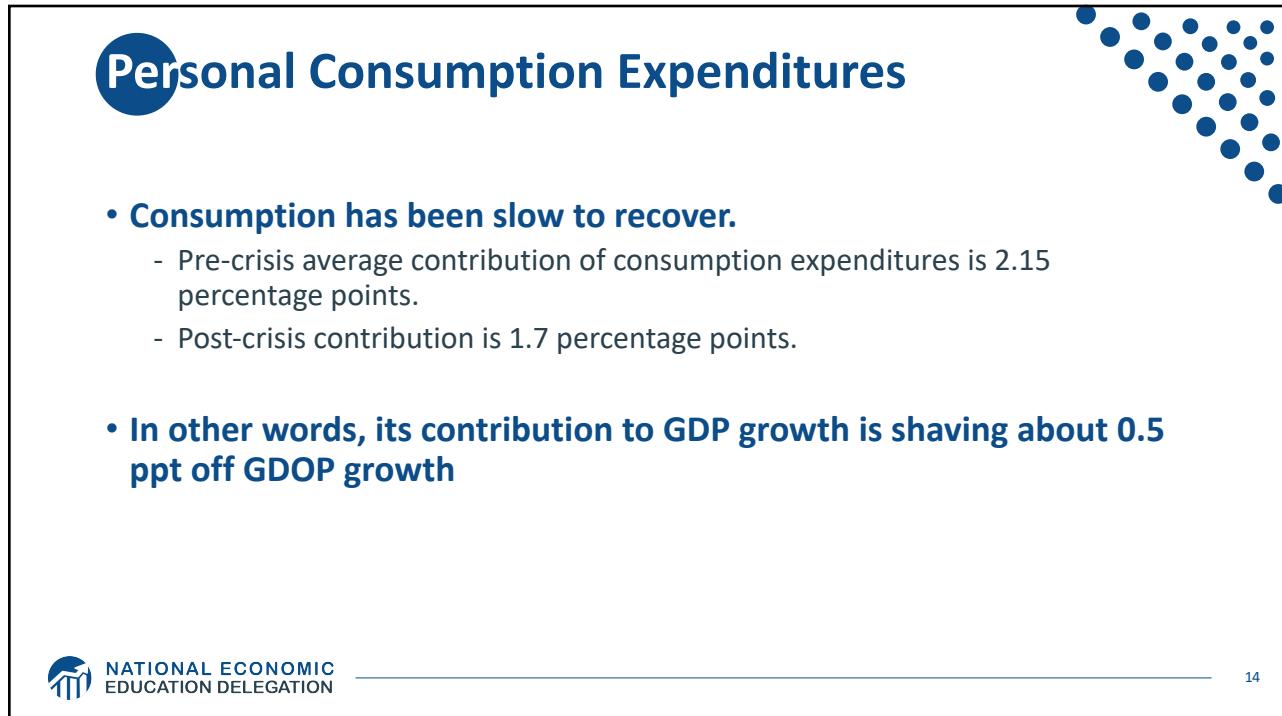
## Understanding Contributions to GDP Growth

- GDP Growth is a combination of the growth in its components:
  - Consumption, Investment, Government, and Net Exports
  - It's a weighted average of these components
- For example: Consumption
  - If consumption accounts for **2/3** of the economy,
  - If consumption grew by **3%**,
  - It implies that consumption growth accounts for **2 percentage points** of GDP growth; that is,  $2\% = \left(\frac{2}{3}\right) * 3\%$ .



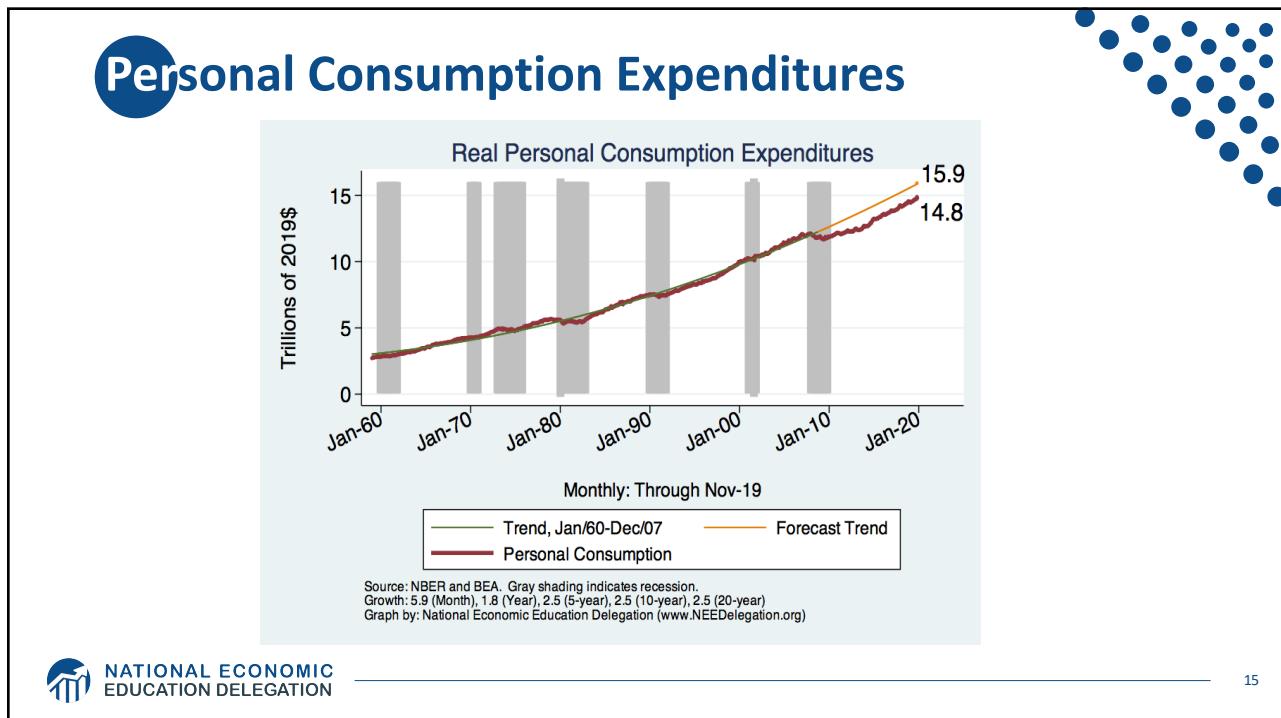
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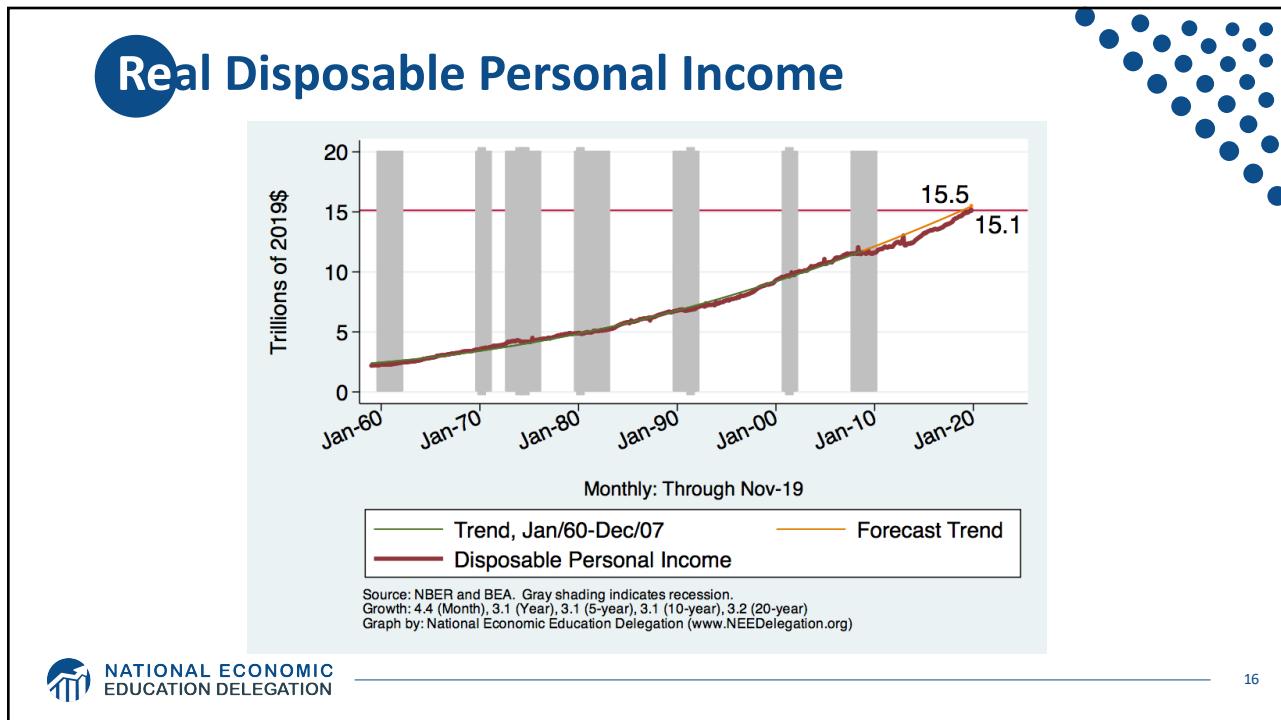
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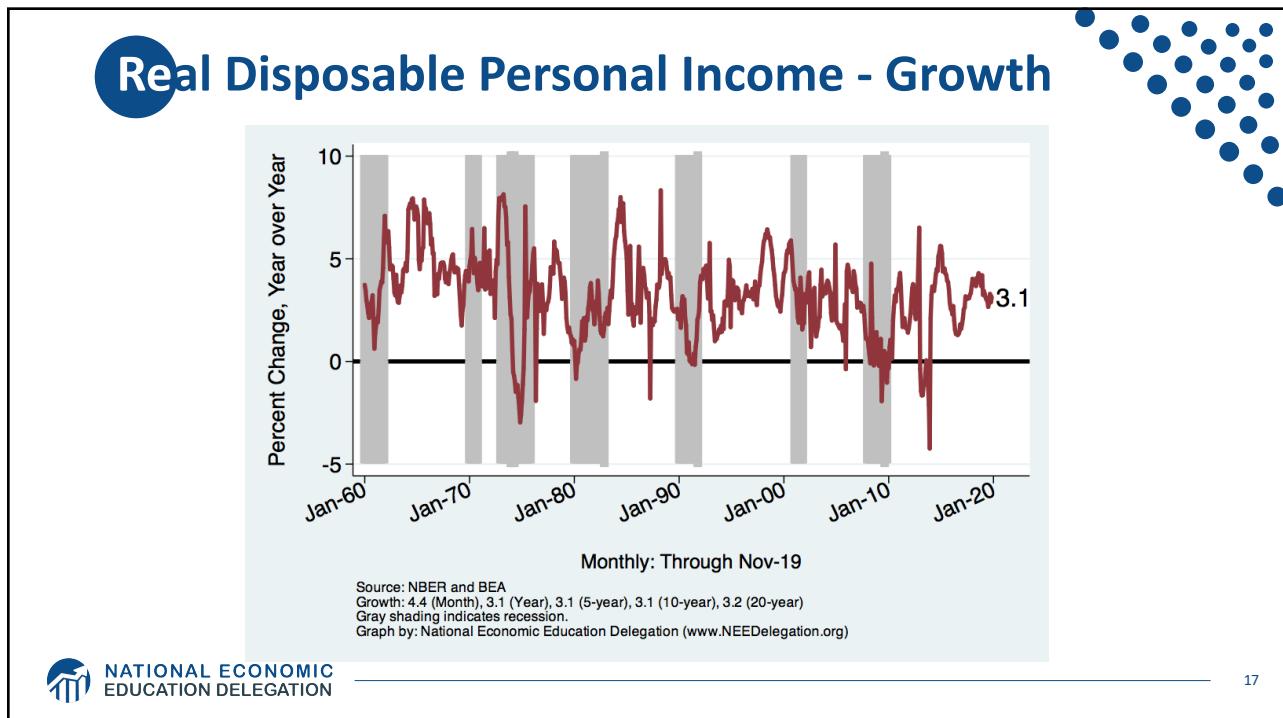
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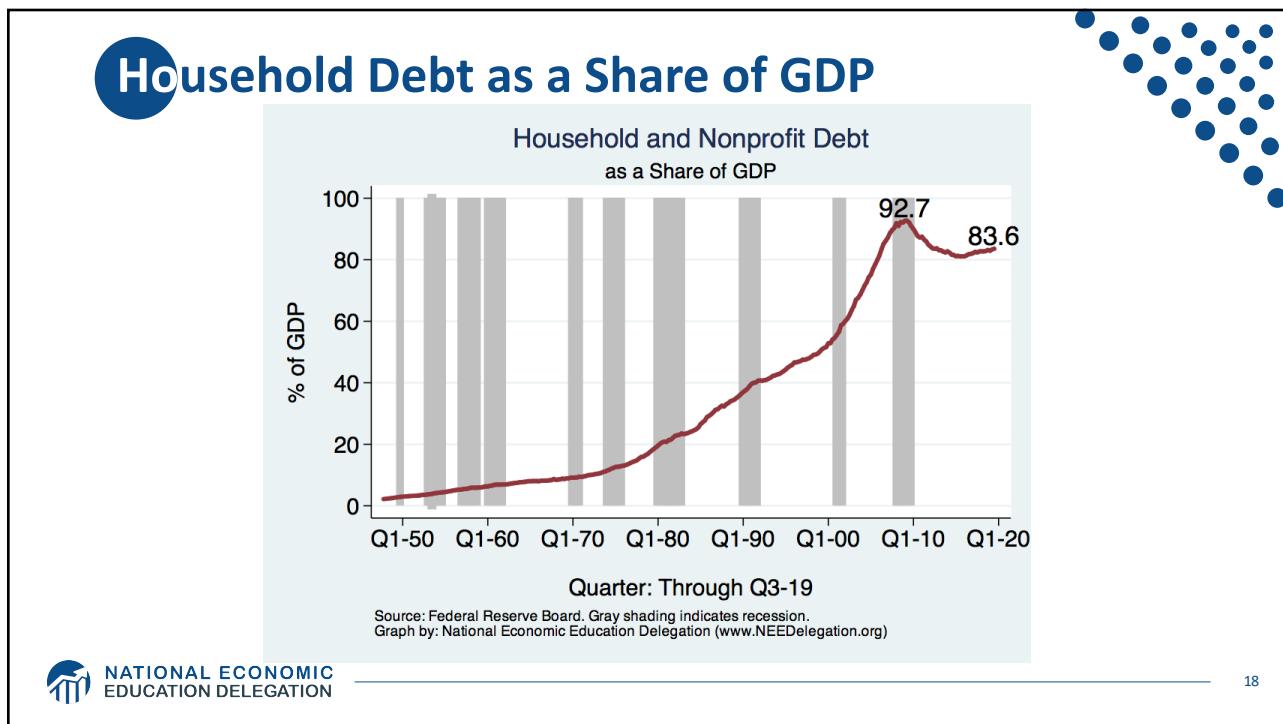


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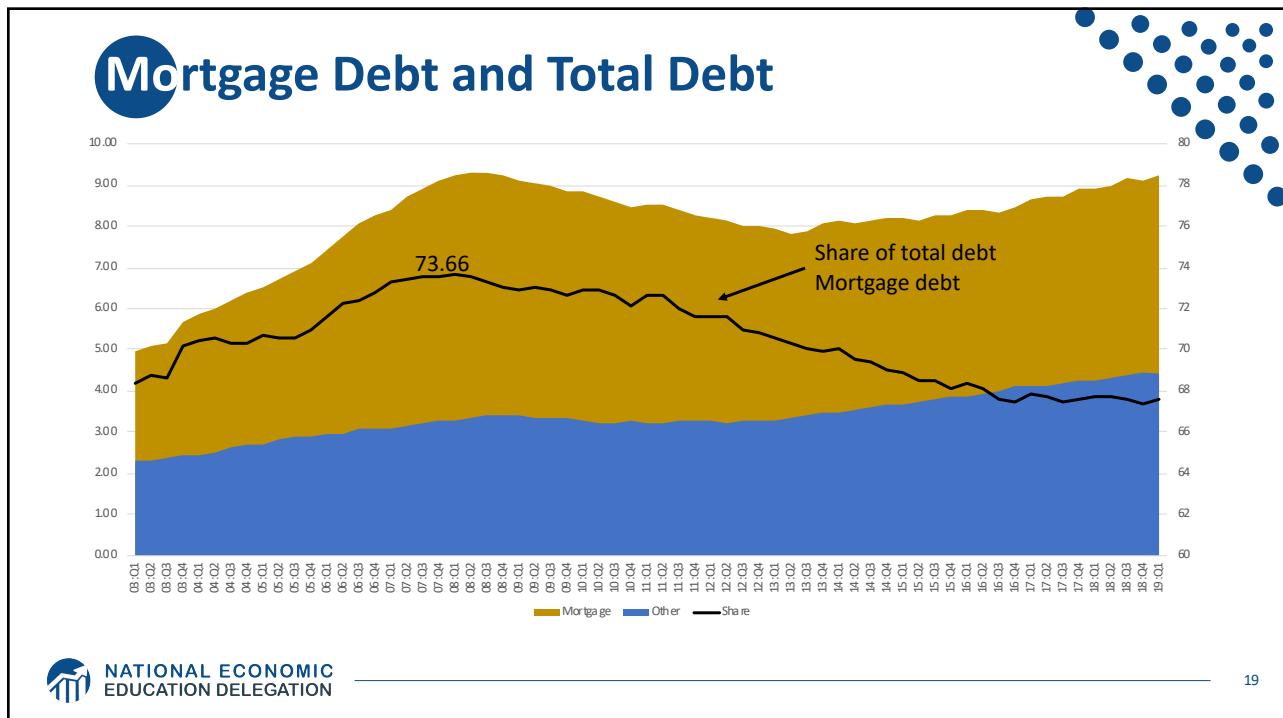
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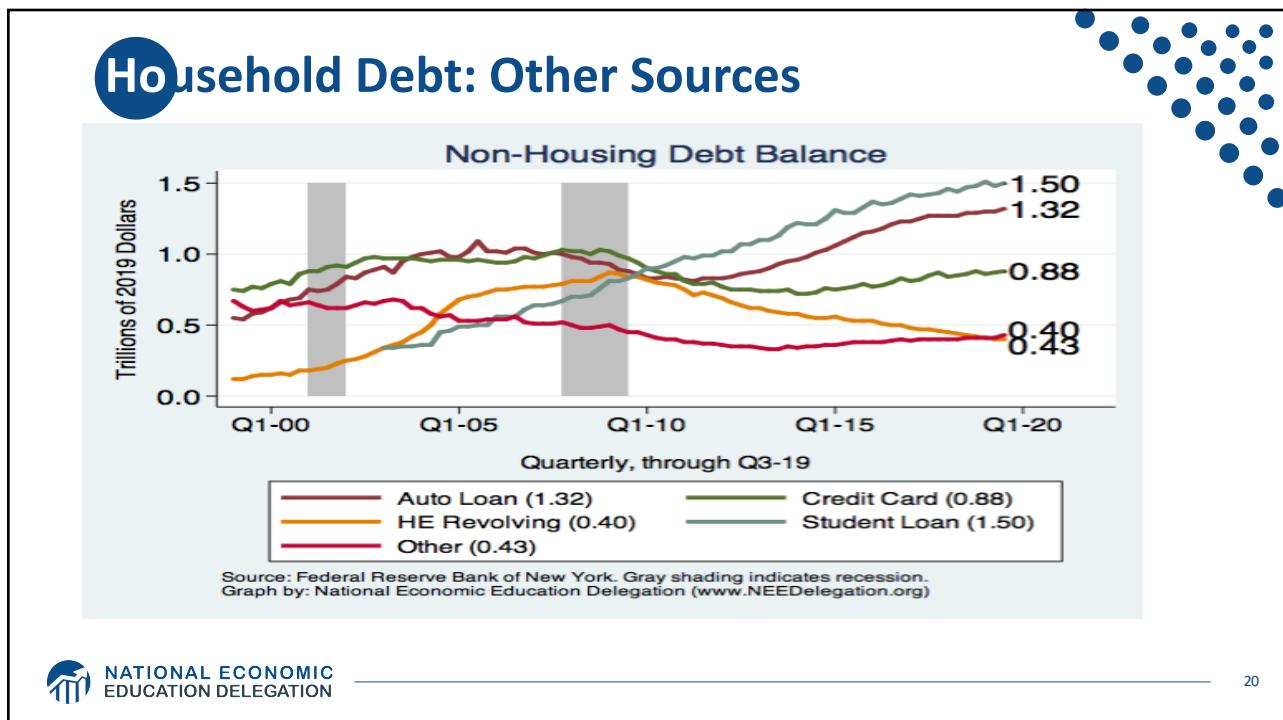


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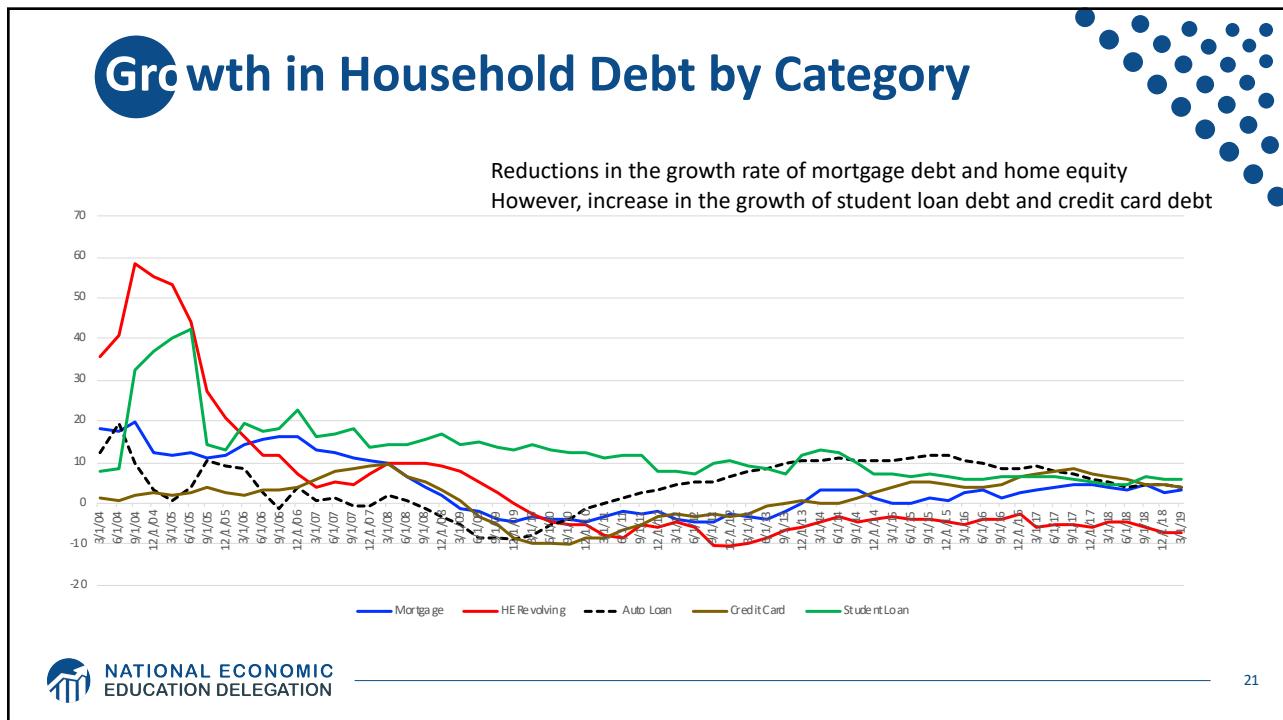
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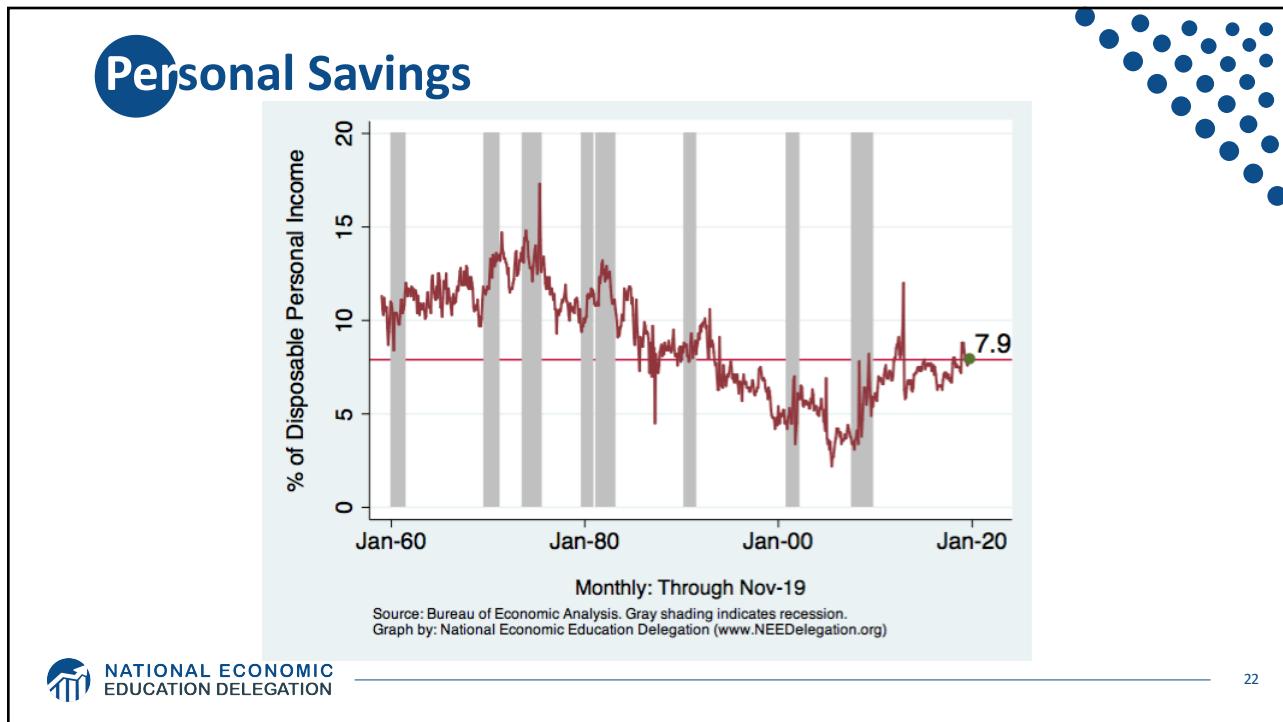


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## Investment Expenditures

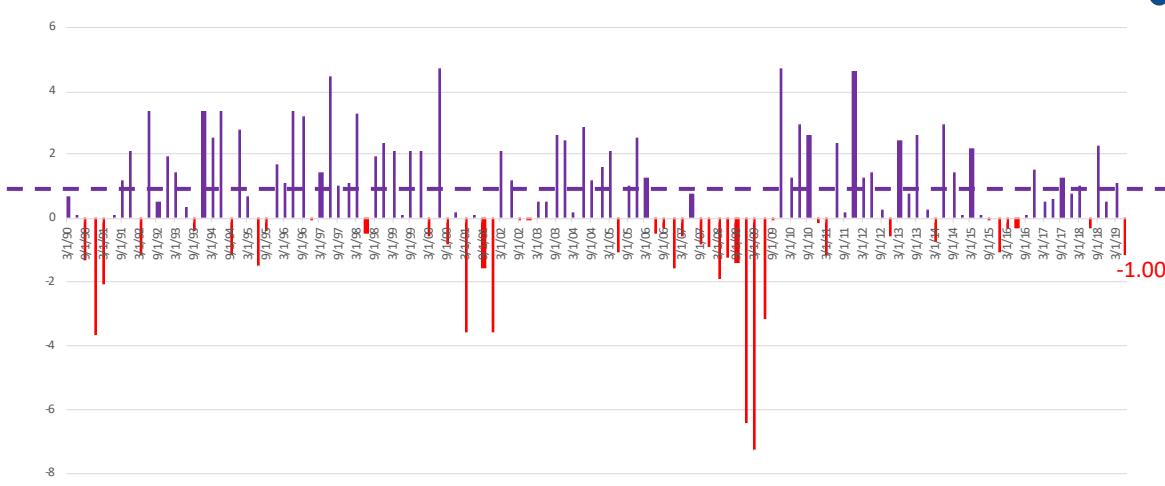
- Investment expenditures are composed of residential and non-residential spending.
- Residential spending refers to purchases of new homes.
- Non-residential spending refers to capital purchases and new inventory accumulation.
  - Tools, machinery, new factories, commercial real estate.



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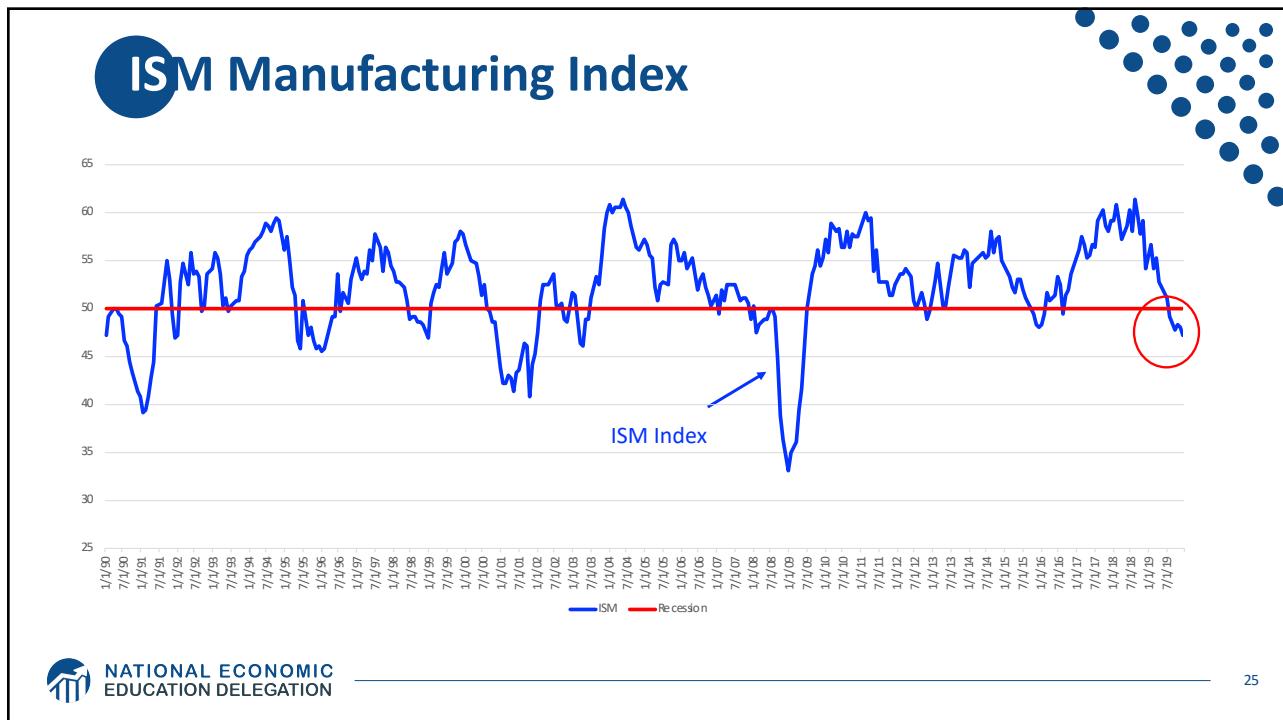
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## Investment Expenditures

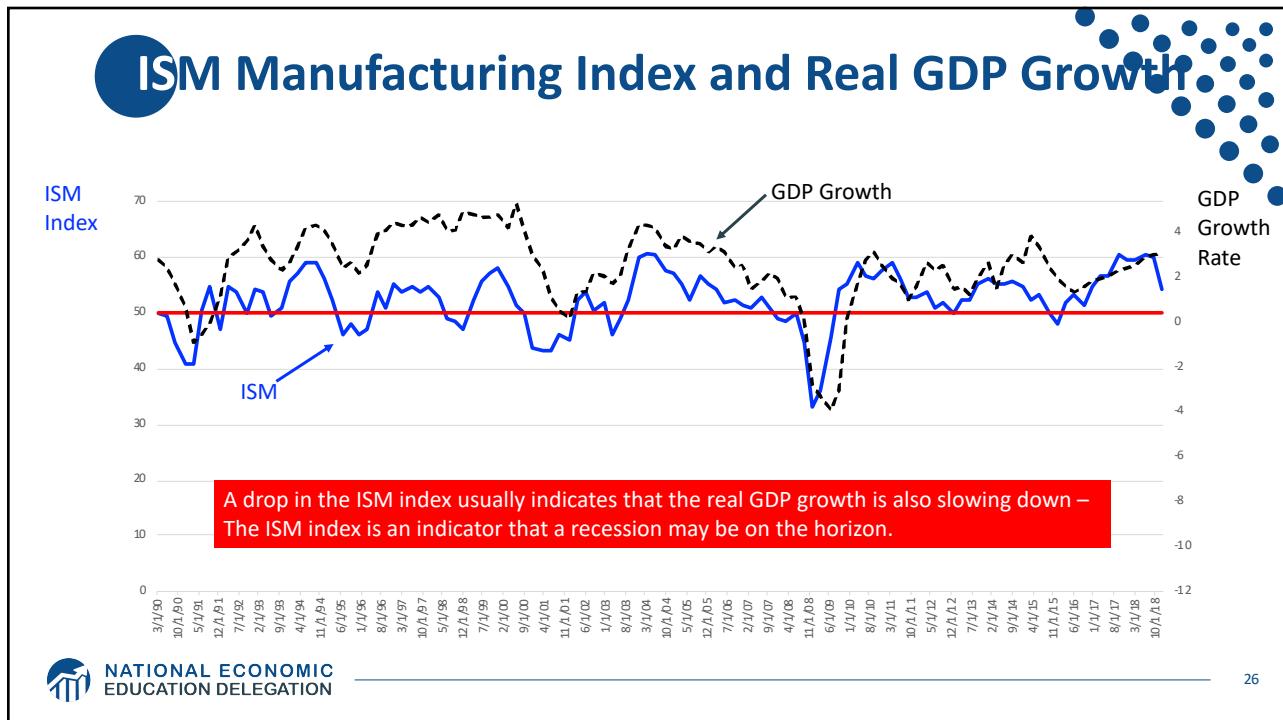


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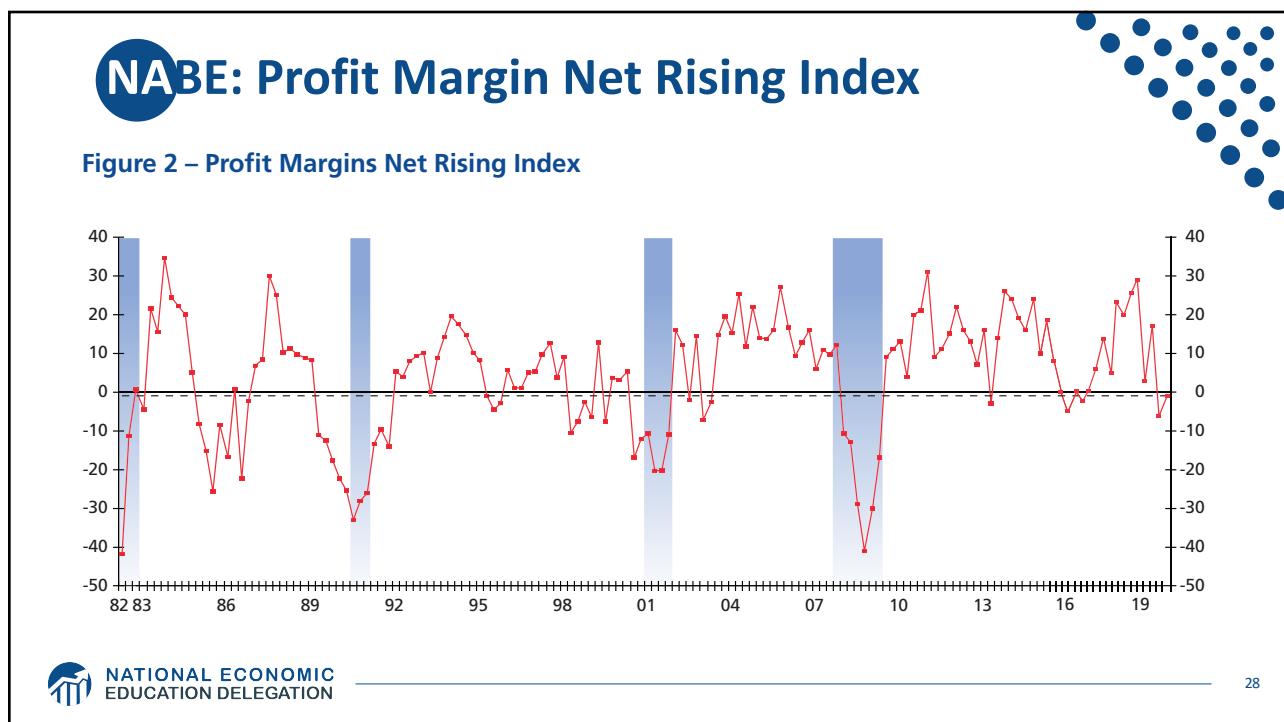
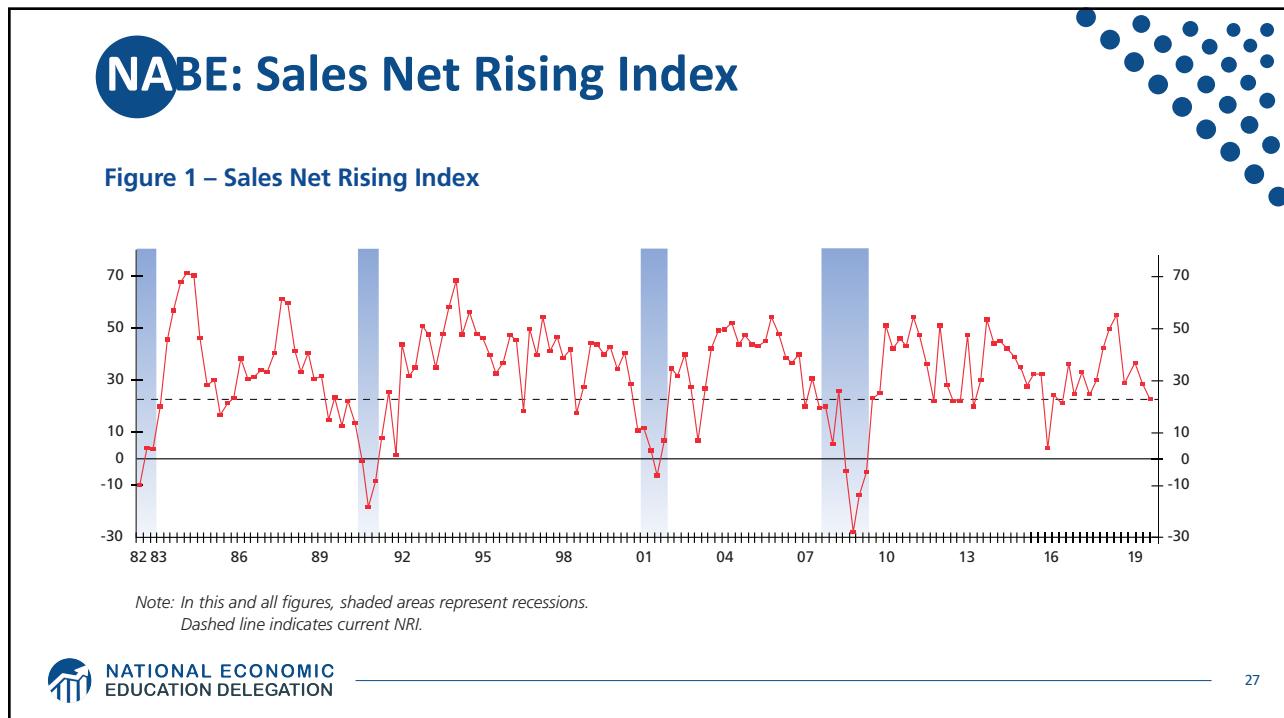
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## What are Businesses Concerned About

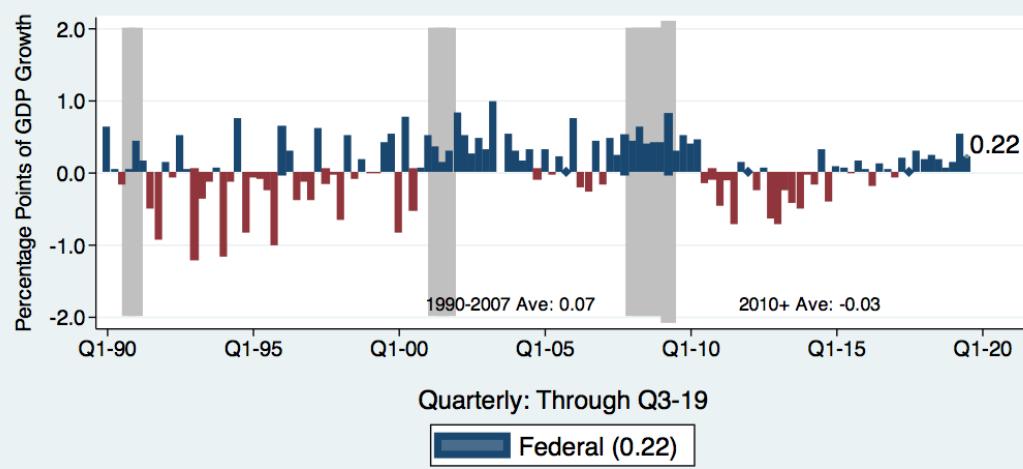
- Trade: Tariffs / Uncertainty
- Slowing World Growth – sluggish demand in export markets
- Slowing Consumption Demand



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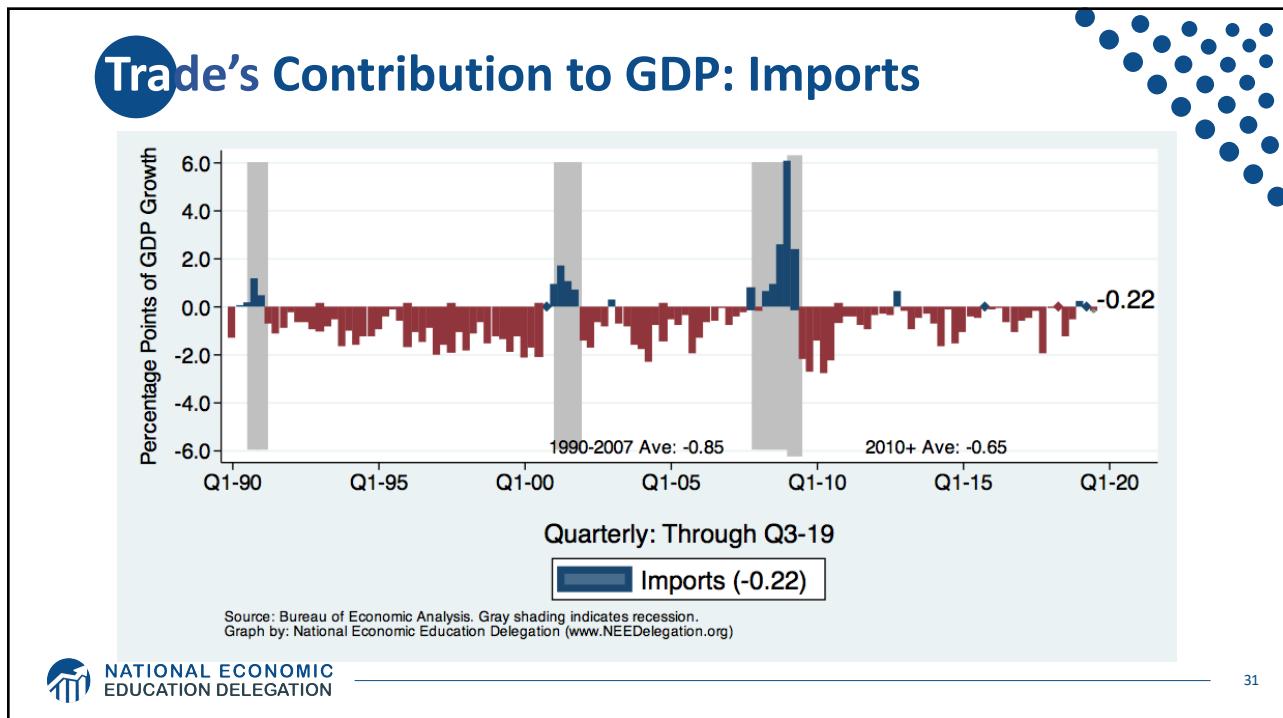
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## Contributions to GDP: Government



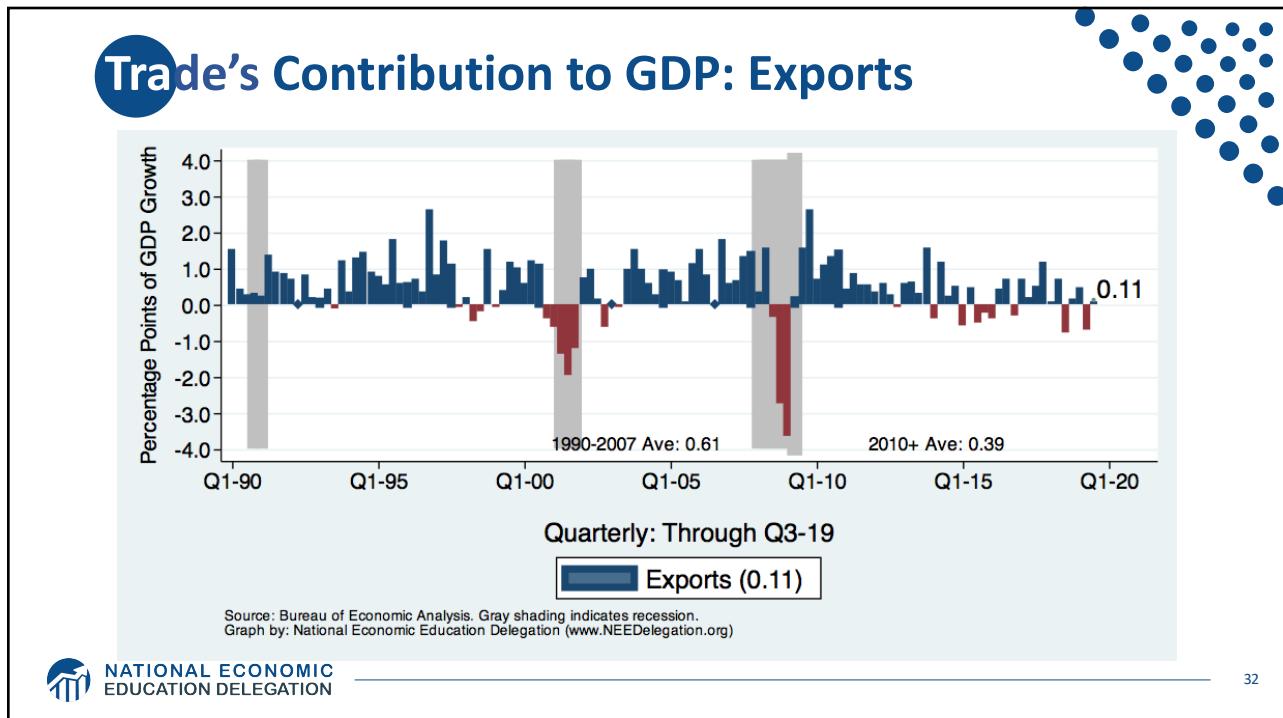
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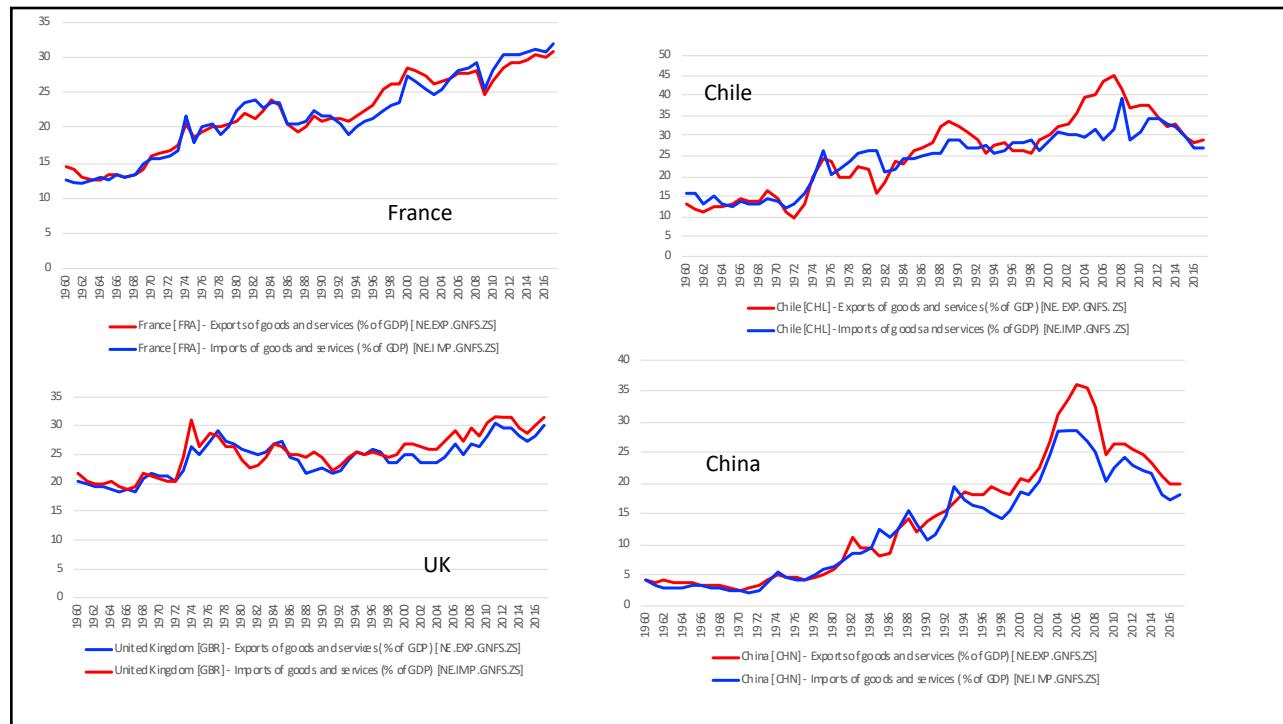
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## Exports and Imports are Not Independent

- Consider an attempt to reduce imports through an increase in tariffs:
- First order effect would be a reduction in imports
- Because we buy fewer foreign produced goods and services, there are fewer dollars supplied in the foreign exchange market.
- Because the dollar becomes more *scarce*, the dollar appreciates in value.
- Because the dollar appreciation, exports are more expensive and we export less.

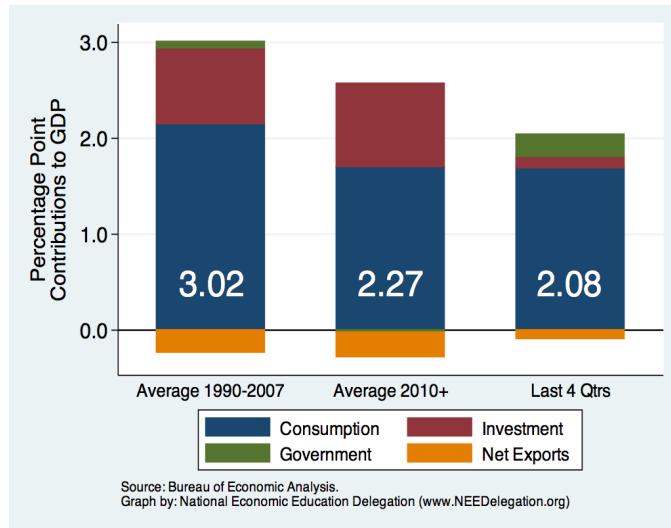


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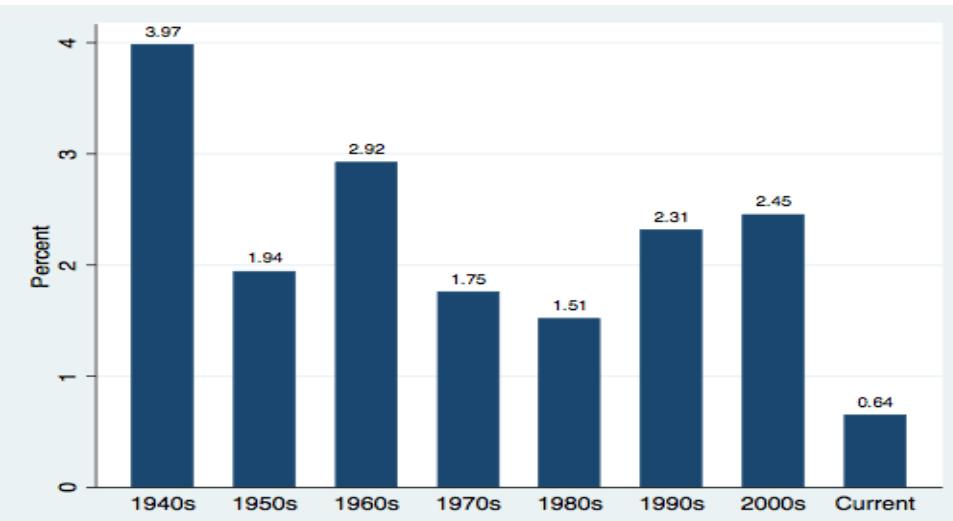
## Expenditure Summary



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## History of Productivity Growth

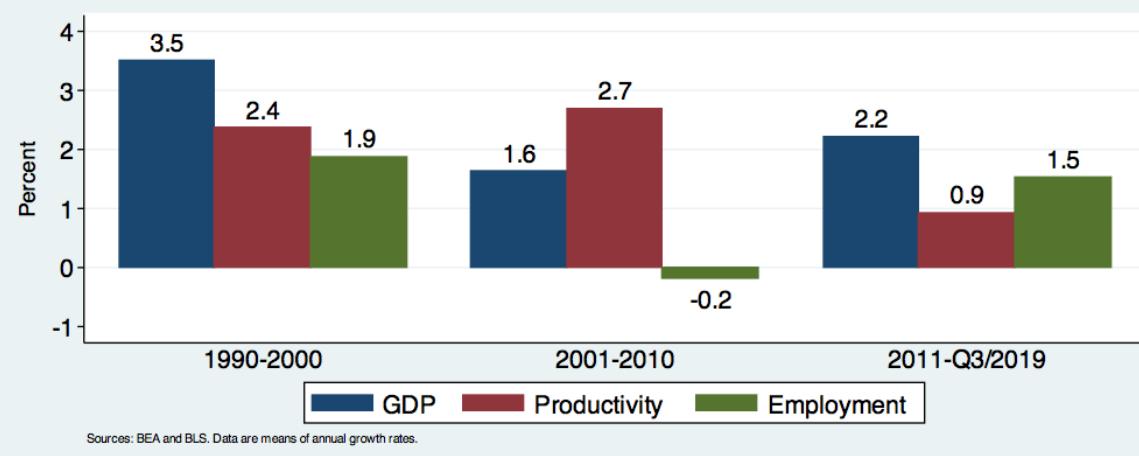


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## GDP Growth, Productivity, and Employment



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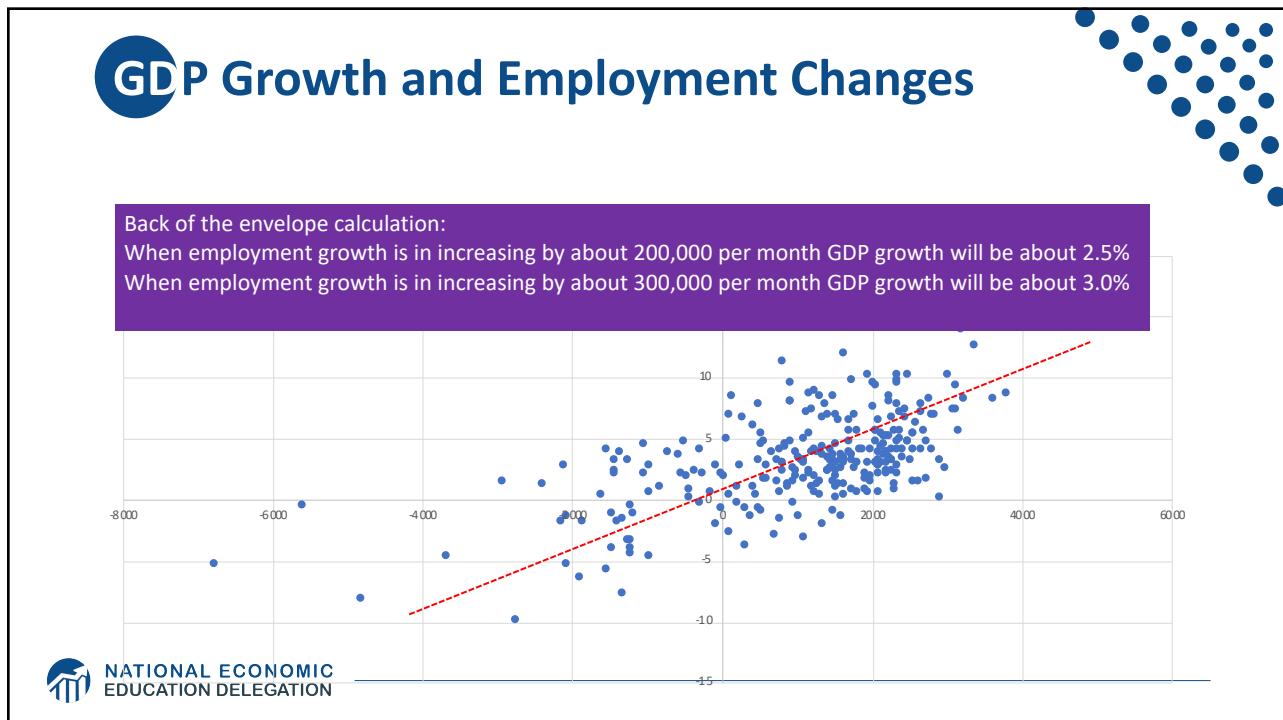
## Labor Market Conditions

- Unemployment rate is low – 3.5%
- Monthly employment gains have average about 180,000 over the last eleven months.
- Recent Labor Market Concerns:
  - Lower employment to population ratio
  - Wage growth

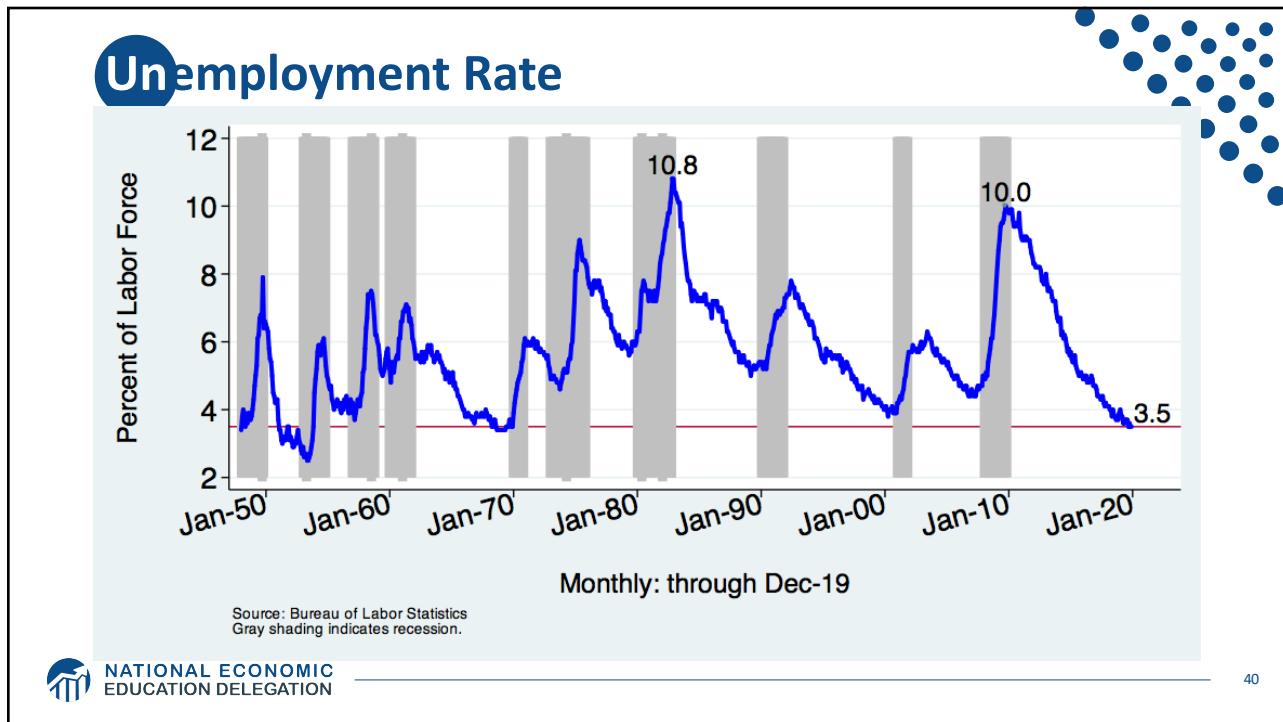


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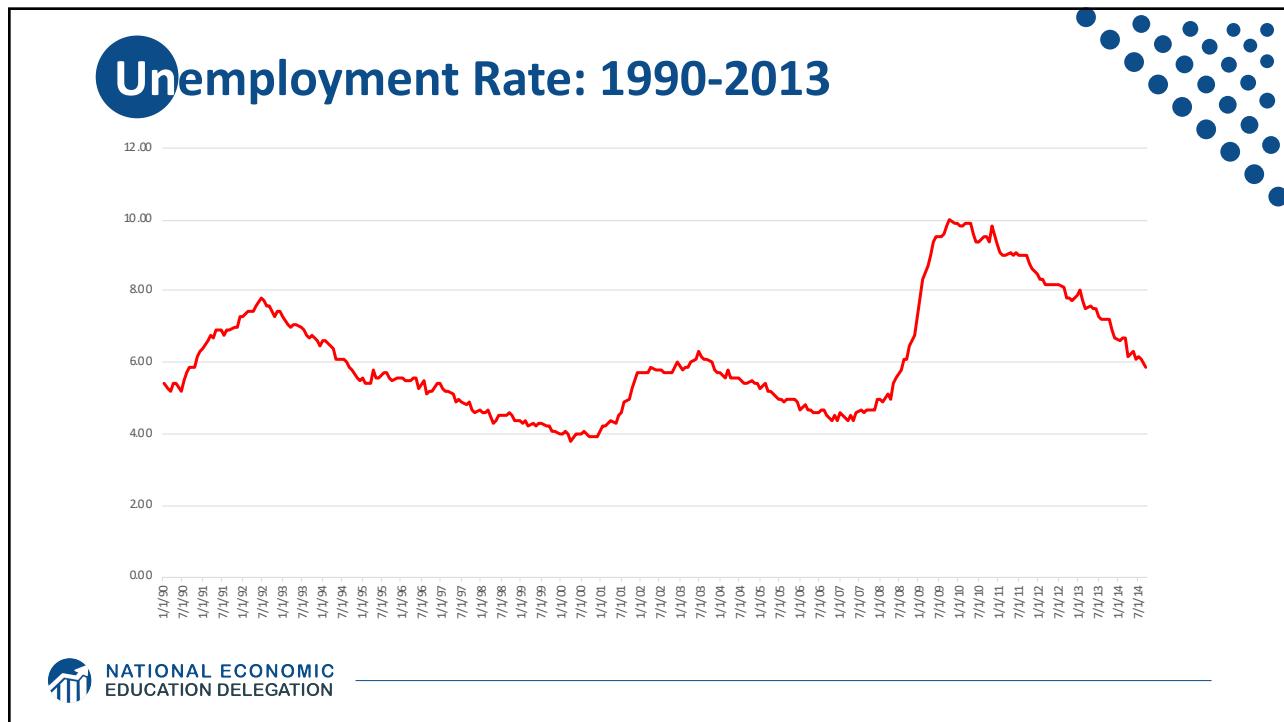


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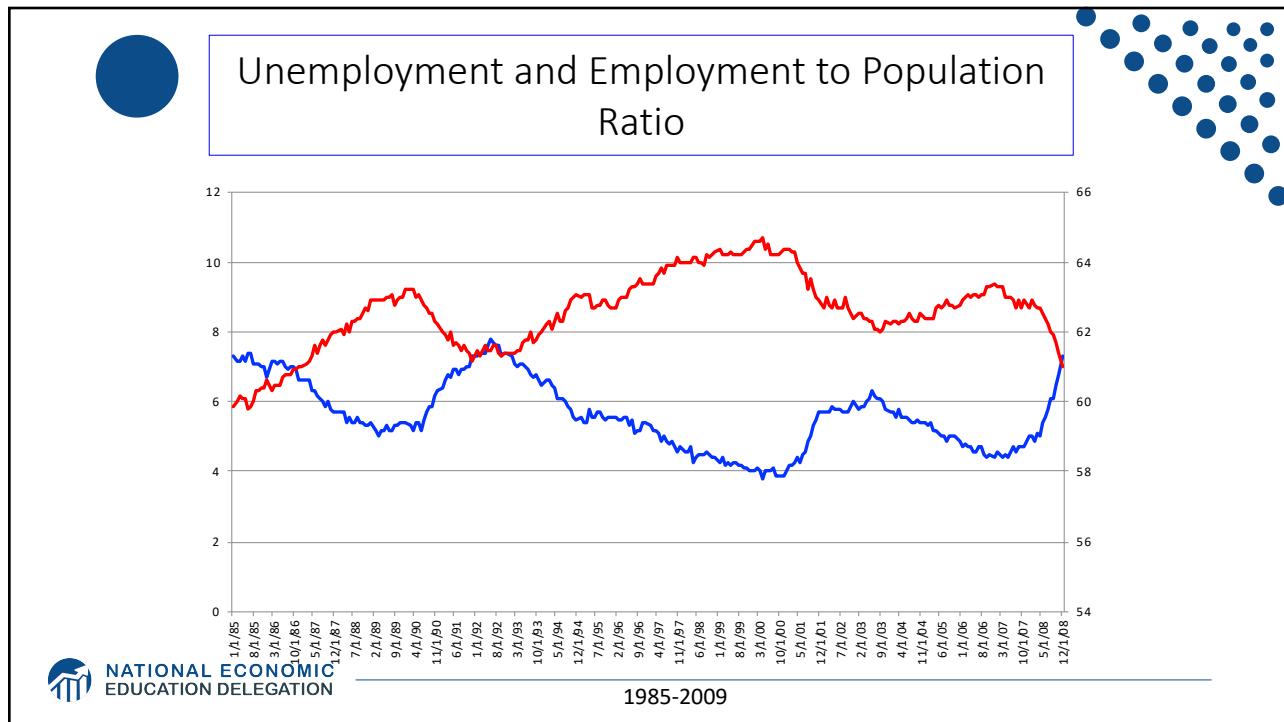


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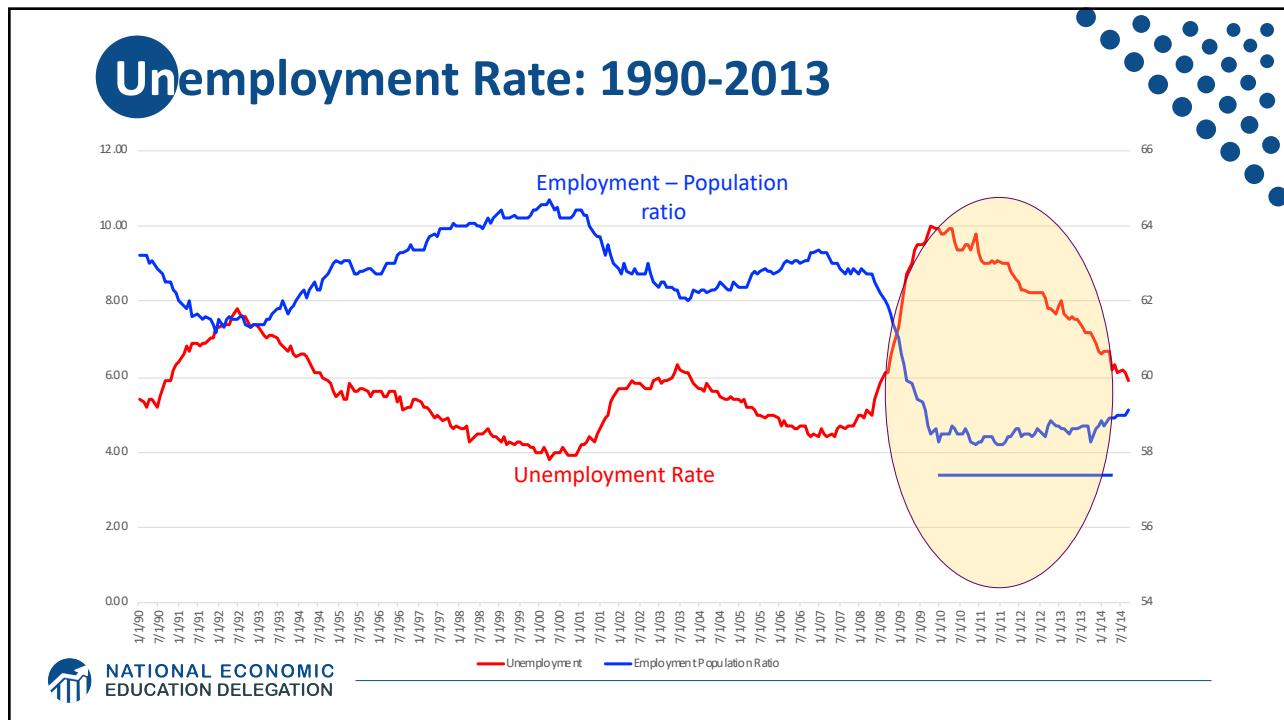
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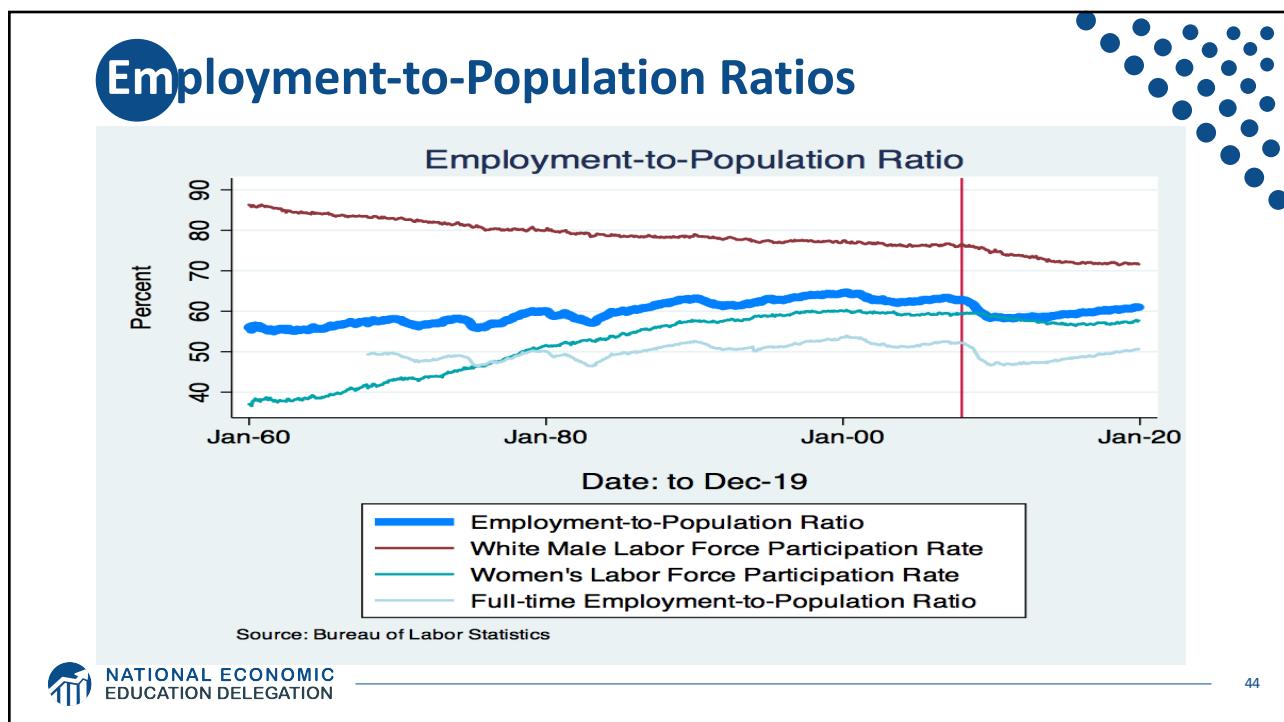
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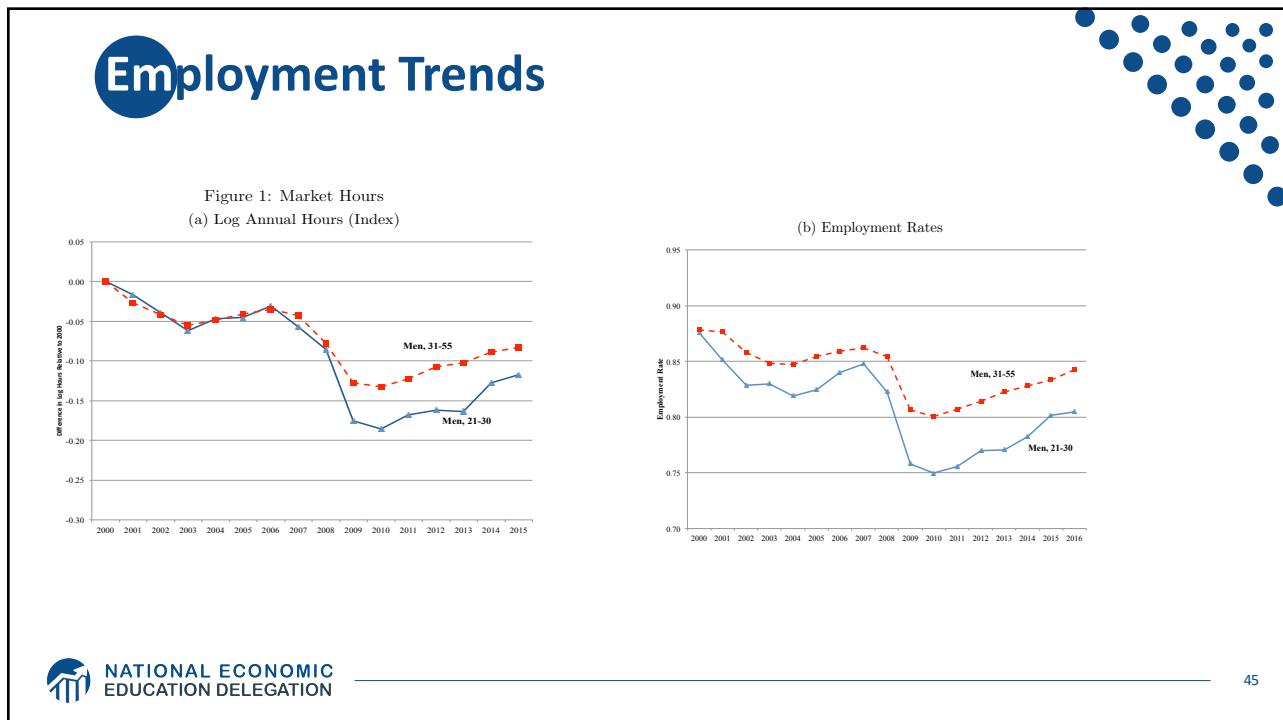


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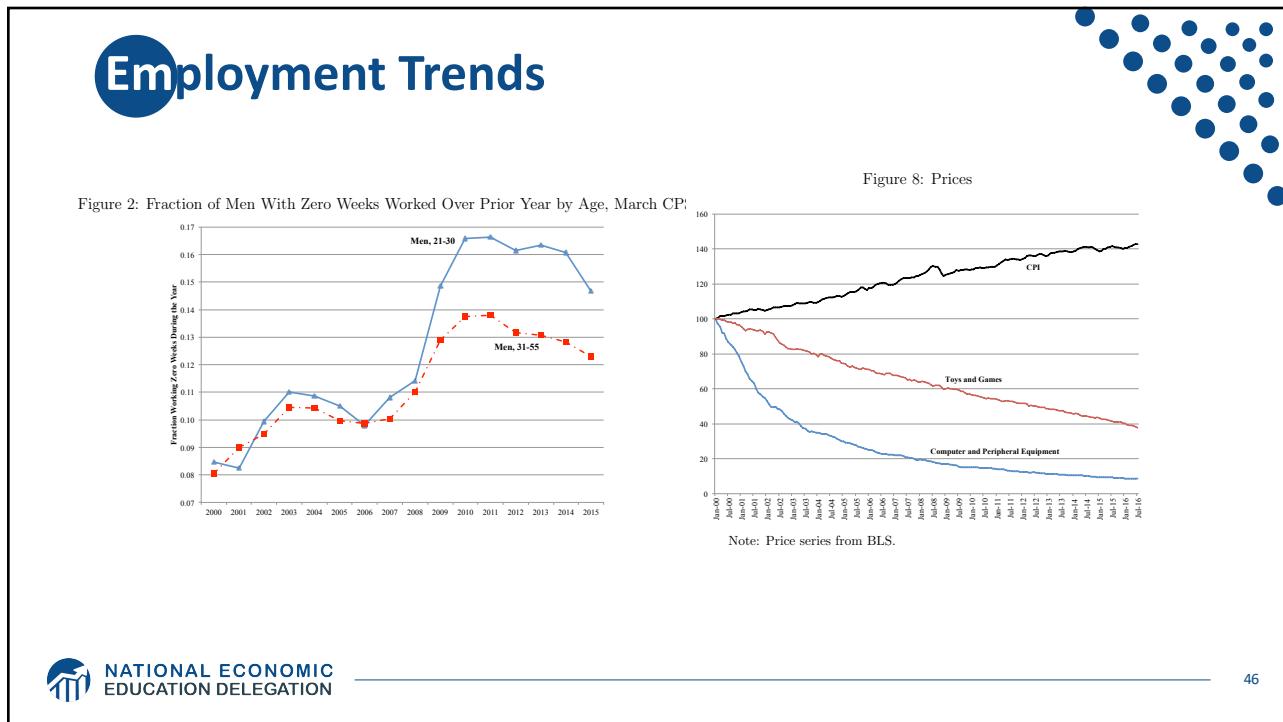


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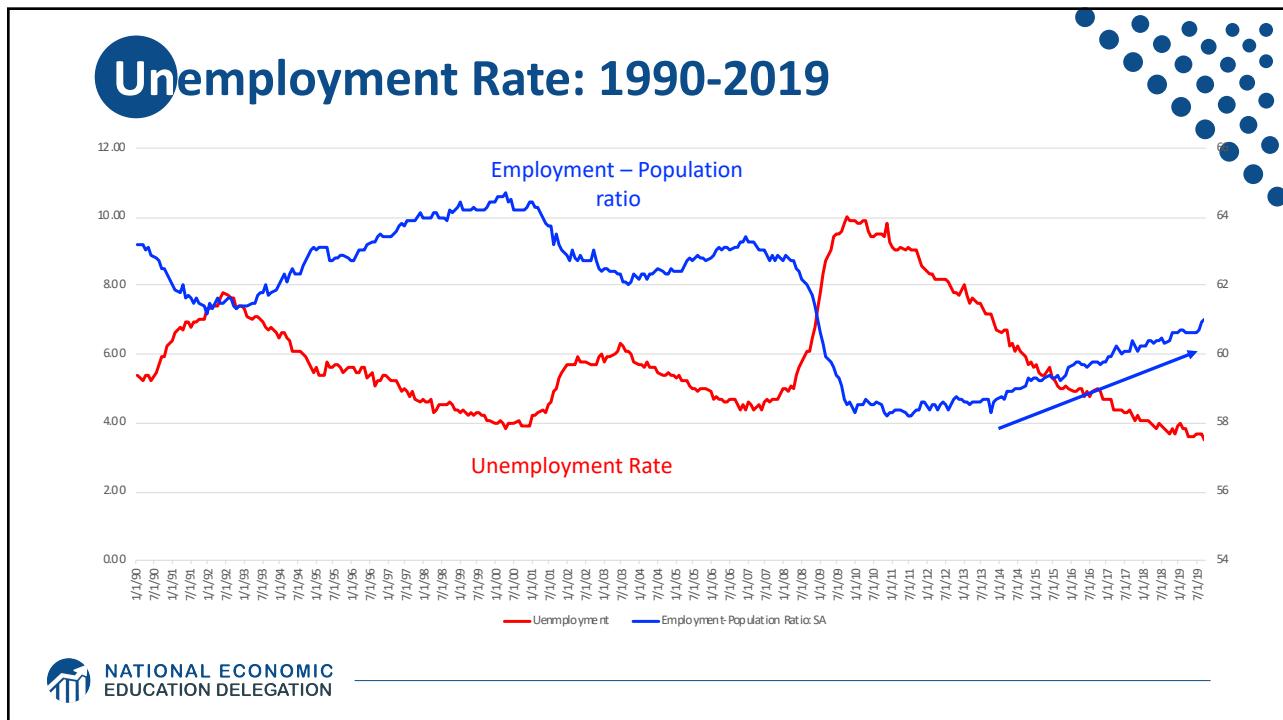
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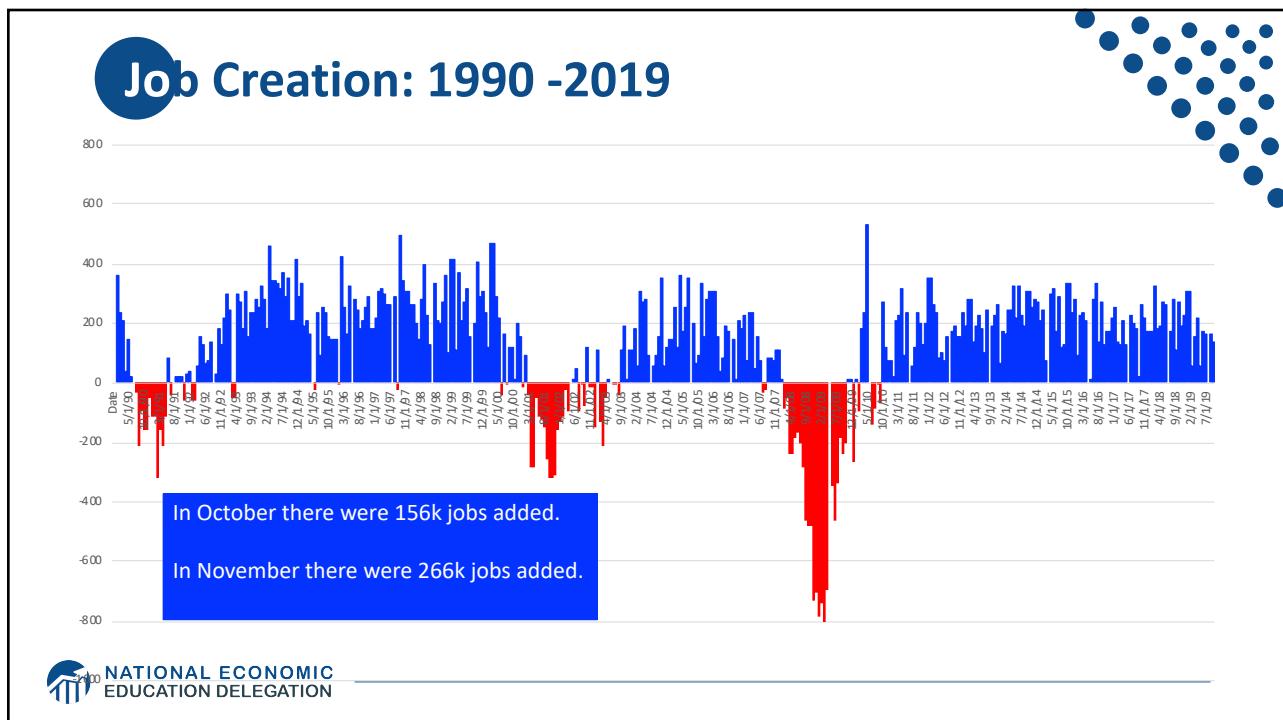
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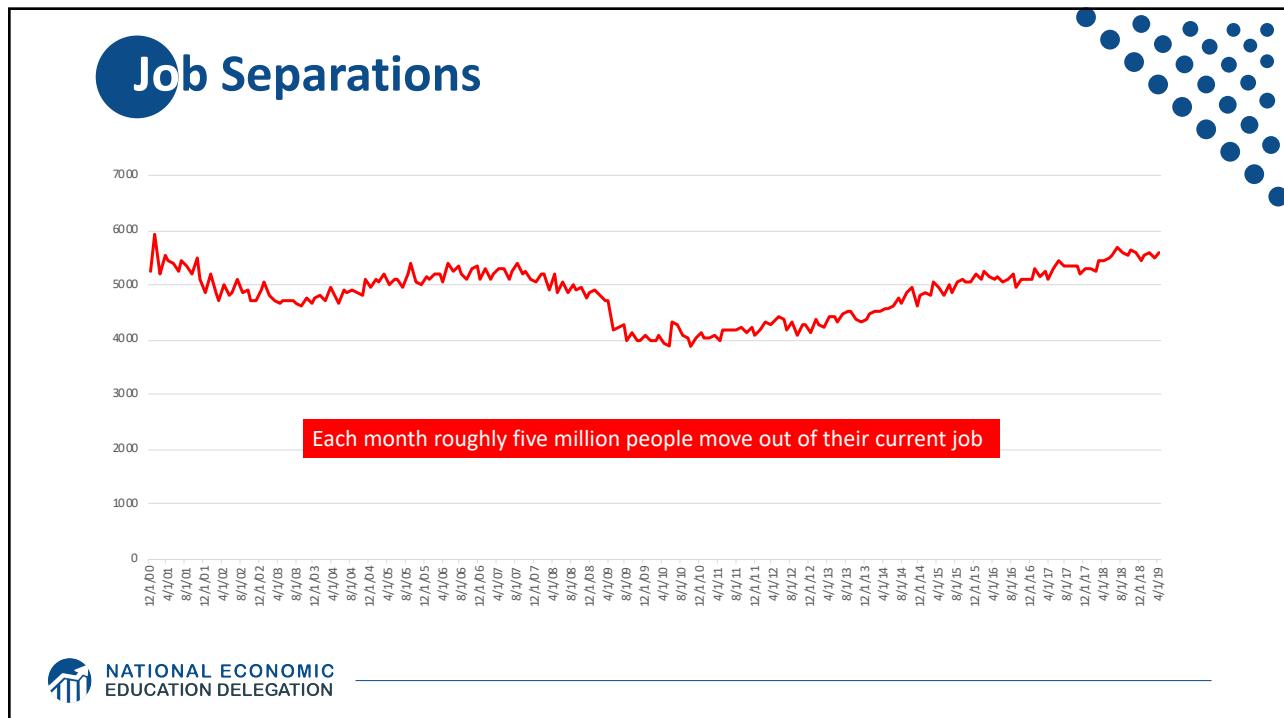
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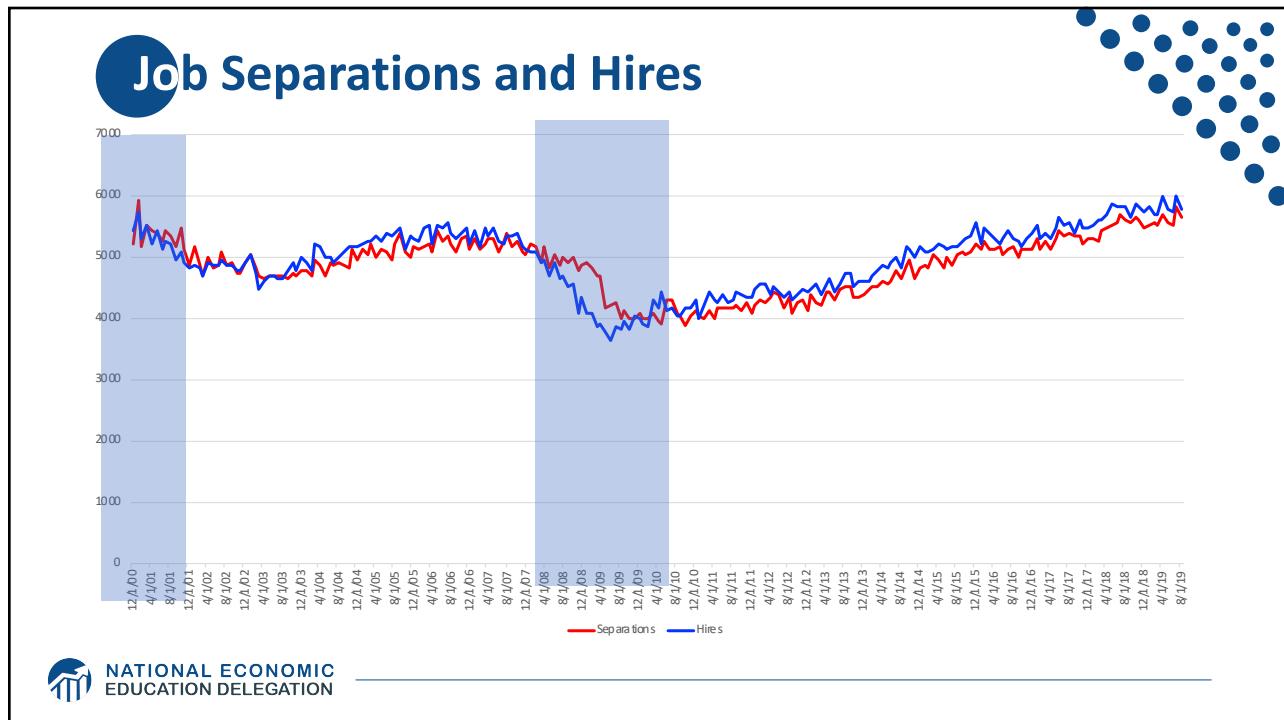
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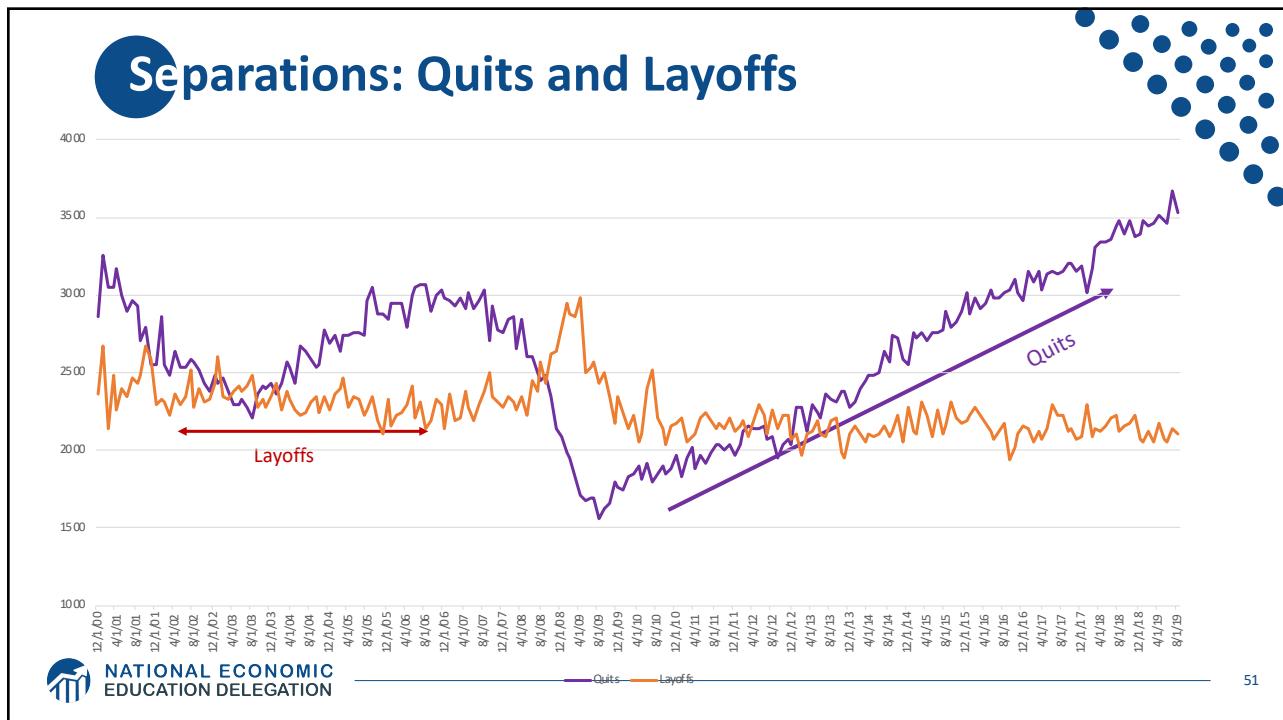
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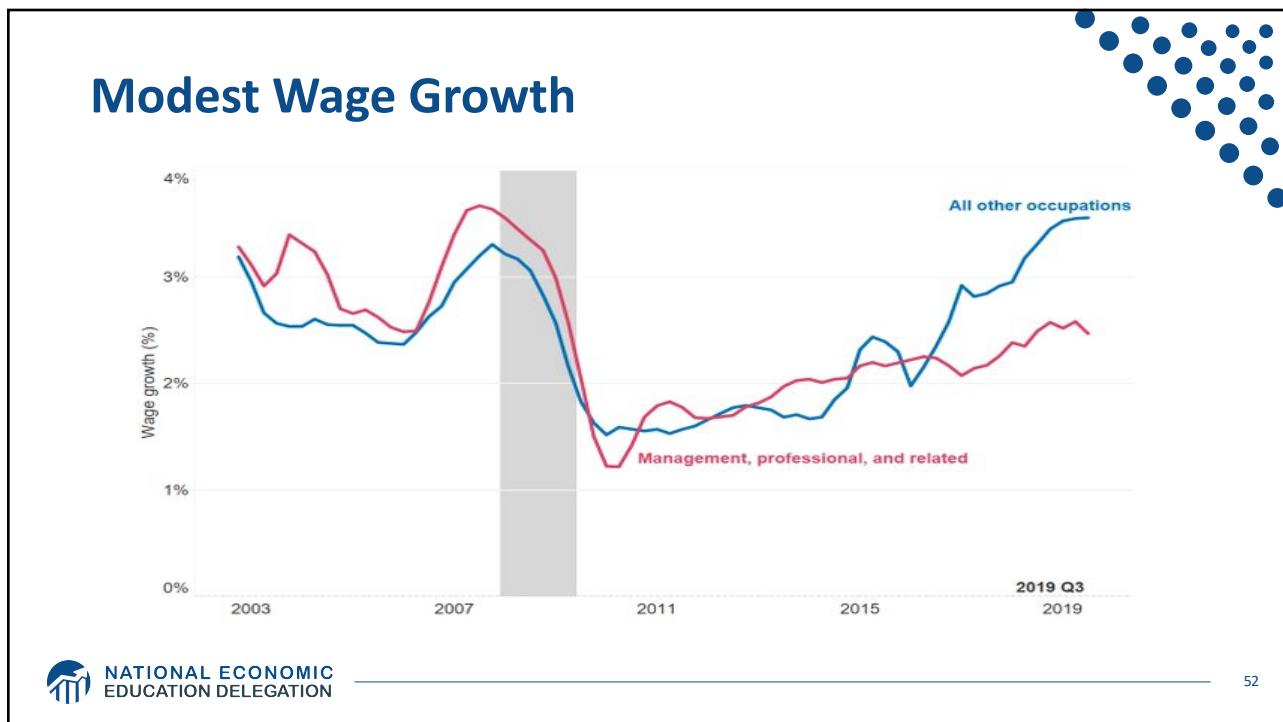
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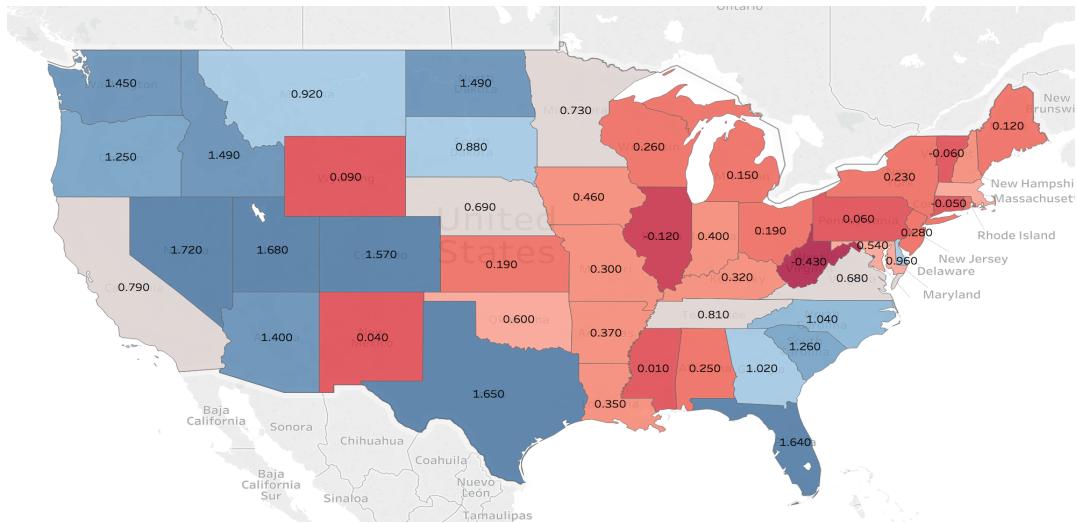


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## Population Growth: 2010-2017



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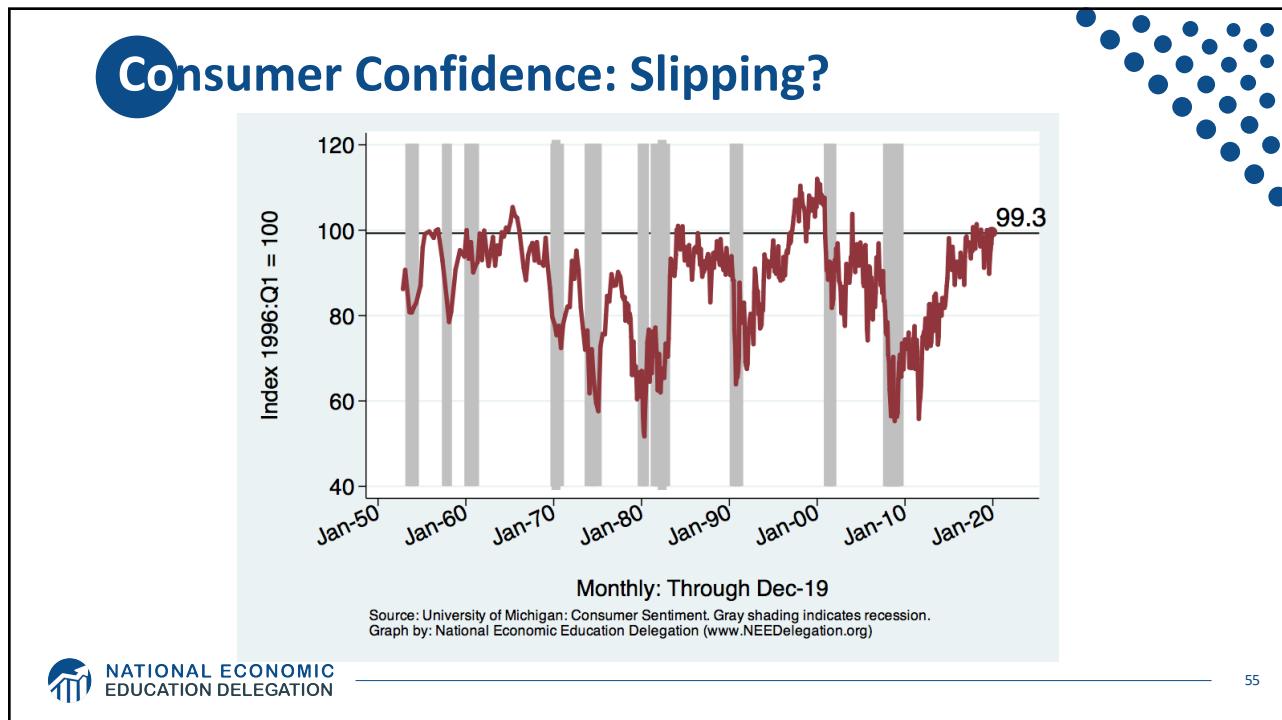
## Conclusion: Looking Forward

- Most economists have lowered their projection for 2020– GDP growth in the 2.0-2.3% range.
  - Most economist have lowered their growth forecasts for 2020.
    - 67% NABE economists project growth to be between 1.1 and 2.0%
  - Most economists have increased their “probabilities” of recession in 2020.
    - However, most do not think one will occur in the first half of the year
    - Most do not think it will happen in second half either.

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